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UMASS/AMHERST



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EMPLOYMENT TRENDS LAWRENCE-HAVERHILL PMSA 1980 TO 1990

William F. Weld, Governor

Nils L. Nordberg, Commissioner, Employment and Training



EMPLOYMENT TRENDS LAWRENCE-HAVERHILL PMSA 1980 TO 1990

MASSACHUSETTS DEPARTMENT OF EMPLOYMENT AND TRAINING FIELD SERVICE RESEARCH

MAY 1991

INTRODUCTION

This is one of a set of booklets prepared by the Massachusetts Department of Employment and Training to provide employment statistics for the Commonwealth and the major labor market areas. These areas, known as metropolitan statistical areas (MSA's) of Primary Metropolitan statistical areas (PMSA's), were defined by the federal government based on commuting patterns identified in the 1980 census. They became effective in 1985 in Massachusetts, but data have been revised back to 1980 for the nonagricultural wage and salary employment series, and back to 1983 for the local area unemployment statistics (except for the Salem-Gloucester PMSA for which only the latter series was revised). All of the substate data contained in these packets is for these labor market areas.

Two different types of data are provided for the state and each of the local areas. The nonagricultural wage and salary employment series is based on a survey of employers and is an estimate of jobs by place of work. The labor force and unemployment statistics are based on a household survey and are estimates of employed and unemployed persons by place of residence. These two data sources are not comparable but each has important uses. The nonagricultural employment series provides estimates of employment by major industry division and selected industries for the state and the major labor areas. The local area unemployment statistics program is the source of information on local unemployment rates.

The major labor areas in Massachusetts are:

Boston PMSA
Brockton PMSA
Fall River, Mass.-R.I. PMSA
Fitchburg-Leominster MSA
Lawrence-Haverhill, Mass.-N.H. PMSA
Lowell, Mass.-N.H. PMSA
New Bedford MSA
Pittsfield MSA
Salem-Gloucester PMSA
Springfield MSA
Worcester MSA

A booklet of "Employment Trends" has been prepared for the state and each labor market area identified above. To obtain a copy of any of these booklets call 617/727-6530 or write to:

MASSACHUSETTS DEPARTMENT OF EMPLOYMENT AND TRAINING
FIELD SERVICE RESEARCH
CHARLES F. HURLEY BUILDING
GOVERNMENT CENTER
BOSTON, MA 02114

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This booklet is organized as follows:

I. Labor Force and Unemployment Data/Labor Market Area, Massachusetts and the United States

This section contains annual average labor force and unemployment statistics for the labor market area (1983-1990) and the state (1980-1990); it also contains annual average unemployment rates for the nation. Monthly labor force statistics are also provided for the labor market area for 1989 and 1990.

II. Nonagricultural Wage and Salary Employment/Annual Averages/Labor Market

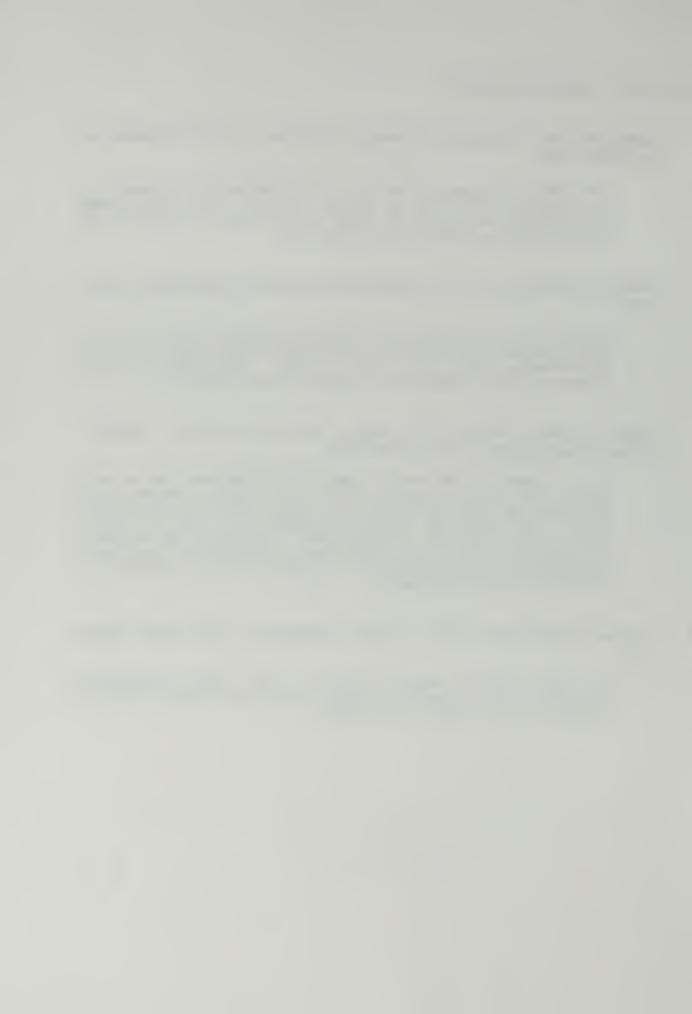
Included here are annual average nonagricultural employment levels for major industries in the labor market area for the years 1980 through 1990 (except for the Salem-Gloucester OMSA, which starts with 1985). This section also contains employment percent distributions and comparisons between selected years.

III. Nonagricultural Wage and Salary Employment/Major Industry Divisions/Massachusetts and the United States

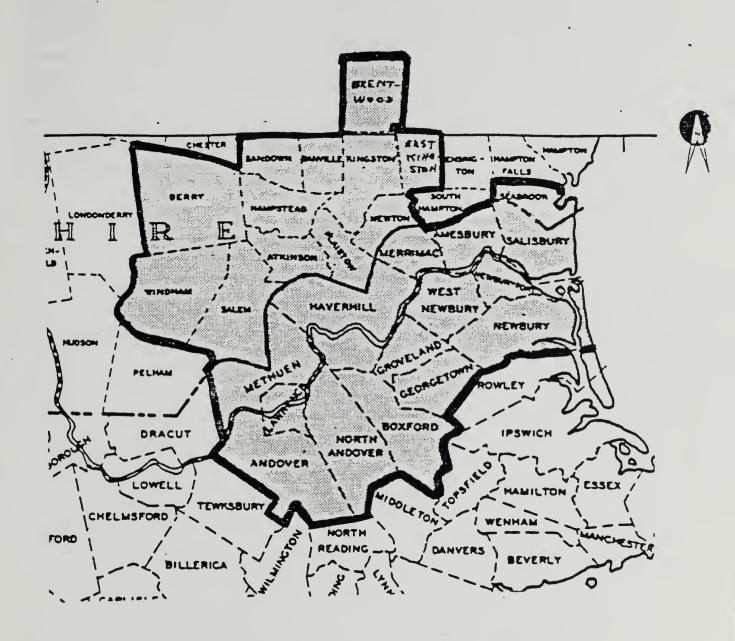
This part contains annual average nonagricultural employment levels for major industry divisions in the state and nation. It also includes statewide percent distributions and comparisons between selected years, similar to those provided for the local areas in Section II. This state and national data is given for comparison purposes; more detailed data for Massachusetts is contained in a seperate booklet. This section also includes a table showing total nonagricultural and manufacturing employment change from 1980 to 1990 in Massachusetts and each of the major labor market areas (except Salem-Gloucester).

IV. Detailed Nonagricultural Wage and Salary Employment Tables/Labor Market Area

This section contains detailed monthly and annual average nonagricultural employment levels for major industry divisions and selected industries in the labor market area for the same years as in Section II.

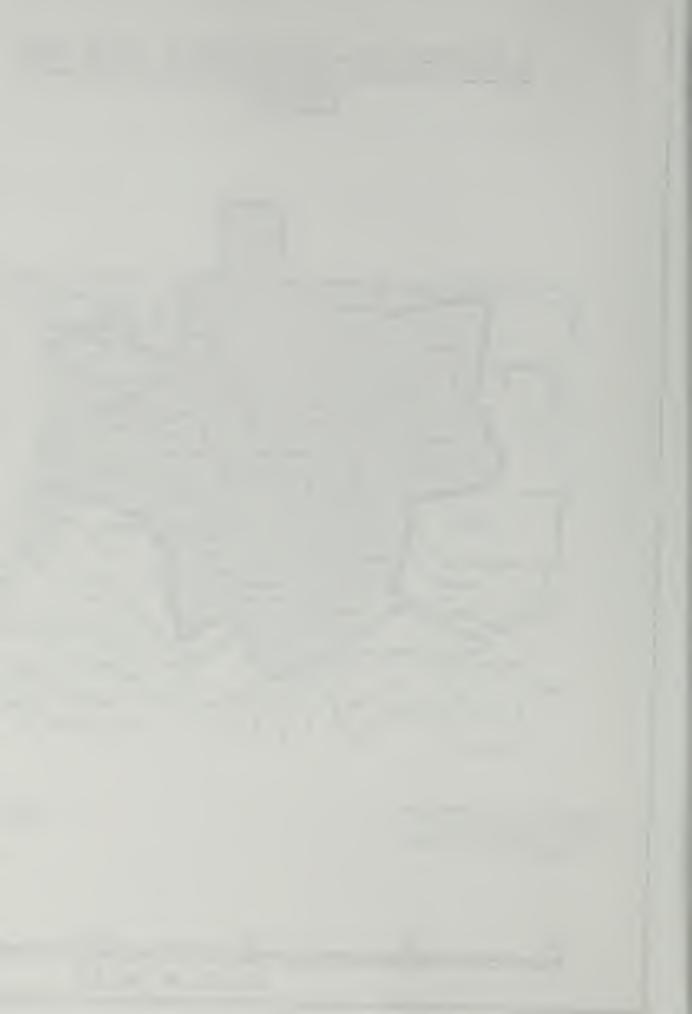


LAWRENCE-HAVERHILL, MA-NH PMSA*



 Primary Metropolitan Statistical Area is an area that meets the criteria of being netropolitan and is part of a complex of netropolitar areas having over a million people. As defined by U.S. Office of Management & Bucret 30 June 1983





The Lawrence-Haverhill, MA-NH PMSA consists of the following communities:

Massachusetts

Amesbury
Andover
Boxford
Georgetown
Groveland
Haverhill
Lawrence
Merrimac
Methuen
Newbury
Newburyport
North Andover
Salisbury
West Newbury

New Hampshire

Atkinson
Brentwood
Danville
Derry
East Kingston
Hampstead
Kingston
Newton
Plaistow
Salem
Sandown
Seabrook

Windham



LABOR FORCE AND UNEMPLOYMENT DATA

THE LAWRENCE-HAVERHILL PMSA, MASSACHUSETTS AND

THE UNITED STATES



LAWRENCE-HAVERHILL PMSA LABOR FORCE DATA 1983 TO 1990 ANNUAL AVERAGES

| | Labor <u>Force</u> | Employ- ment | Unemploy- ment | Unemp <u>Rate</u> |
|------|-----------------------|-----------------|-------------------|----------------------|
| 1983 | 173,876 | 160,144 | 13,732 | 7.9% |
| 1984 | 177,407 | 166,937 | 10,470 | 5.9% |
| 1985 | 181,775 | 172,751 | 9,024 | 5.0% |
| 1986 | 182,057 | 173,217 | 8,840 | 4.9% |
| 1987 | 183,579 | 175,635 | 7,944 | 4.3% |
| 1988 | 186,197 | 178,637 | 7,560 | 4.1% |
| 1989 | 188,126 | 178,219 | 9,907 | 5.3% |
| 1990 | 187,049 | 172,561 | 14,489 | 7.7% |

SOURCE: Massachusetts Department of Employment and Training, Local Area Unemployment Statistics (LAUS).

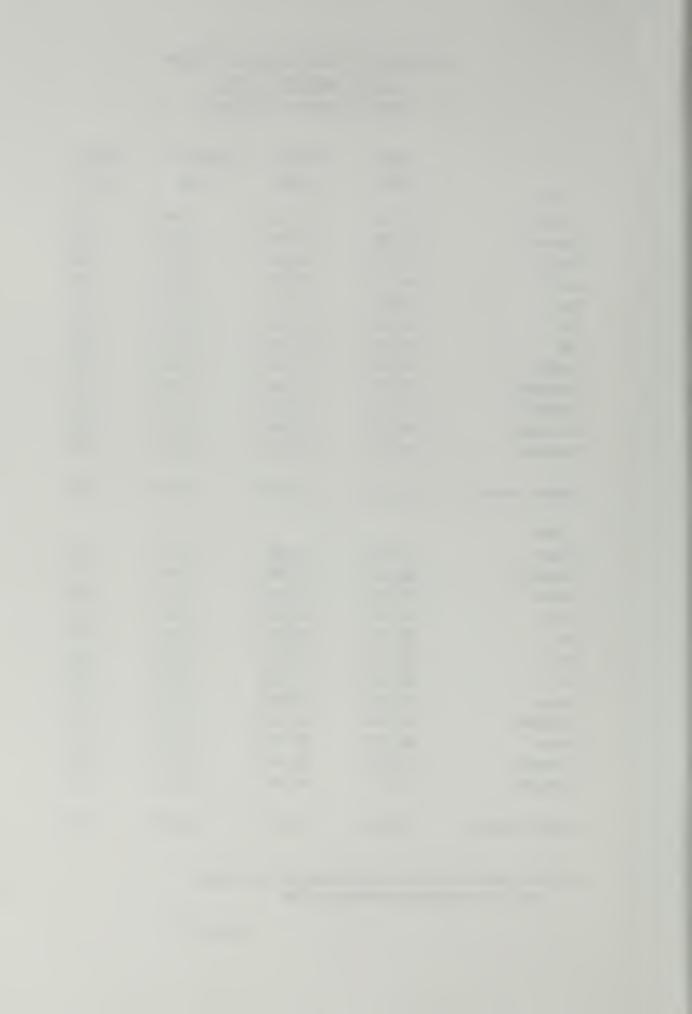
Revised 7/91



LAWRENCE-HAVERHILL PMSA LABOR FORCE DATA 1989 & 1990 BY MONTH

| | Labor | Employ- | Unemploy- | Unemp |
|----------------|--------------|---------|-----------|-------|
| | <u>Force</u> | ment | ment | Rate |
| 1989 | | | | |
| January | 187,099 | 179,110 | 7,989 | 4.3% |
| February | 187,888 | 179,162 | 8,726 | 4.6% |
| March | 187,974 | 179,263 | 8,711 | 4.6% |
| April | 188,711 | 179,731 | 8,980 | 4.8% |
| May | 188,052 | 179,277 | 8,775 | 4.7% |
| June | 192,092 | 181,678 | 10,414 | 5.4% |
| July | 192,720 | 181,346 | 11,374 | 5.9% |
| August | 192,883 | 182,633 | 10,250 | 5.3% |
| September | 185,357 | 173,994 | 11,363 | 6.1% |
| October | 184,715 | 173,427 | 11,288 | 6.1% |
| November | 185,477 | 174,686 | 10,791 | 5.8% |
| December | 184,545 | 174,320 | 10,225 | 5.5% |
| | | | | |
| Annual Average | 188,126 | 178,219 | 9,907 | 5.3% |
| | | | | |
| 1990 | | | | |
| January | 184,283 | 172,987 | 11,296 | 6.1% |
| February | 186,432 | 173,089 | 13,343 | 7.2% |
| March | 186,576 | 172,748 | 13,828 | 7.4% |
| April | 186,867 | 173,932 | 12,935 | 6.9% |
| May | 187,879 | 174,877 | 13,002 | 6.9% |
| June | 190,815 | 175,575 | 15,240 | 8.0% |
| July | 189,328 | 173,675 | 15,653 | 8.3% |
| August | 190,848 | 174,944 | 15,904 | 8.3% |
| September | 187,548 | 171,743 | 15,805 | 8.4% |
| October | 184,043 | 169,184 | 14,859 | 8.1% |
| November | 184,655 | 168,483 | 16,172 | 8.8% |
| December | 185,317 | 169,491 | 15,826 | 8.5% |
| | | | | |
| Annual Average | 187,049 | 172,561 | 14,489 | 7.7% |

SOURCE: Massachusetts Department of Employment and Training, Local Area Unemployment Statistics (LAUS).



MASSACHUSETTS LABOR FORCE DATA AND NATIONAL UNEMPLOYMENT RATE ANNUAL AVERAGES 1980–1990

(Numbers in Thousands)

| | Working Age Population | Labor Force | Employ- ment | Unemploy- ment | Unemployr Mass. | ment Rate U.S. |
|------|------------------------|----------------|-----------------|-------------------|-----------------|----------------|
| 1980 | 4,374 | 2,867 | 2,706 | 162 | 5.6% | 7.1% |
| 1981 | 4,418 | 2,947 | 2,760 | 187 | 6.4% | 7.6% |
| 1982 | 4,443 | 2,993 | 2,757 | 237 | 7.9% | 9.7% |
| 1983 | 4,472 | 2,977 | 2,772 | 205 | 6.9% | 9.6% |
| 1984 | 4,511 | 3,047 | 2,902 | 145 | 4.8% | 7.5% |
| 1985 | 4,534 | 3,051 | 2,931 | 120 | 3.9% | 7.2% |
| 1986 | 4,563 | 3,058 | 2,941 | 118 | 3.8% | 7.0% |
| 1987 | 4,587 | 3,086 | 2,987 | 99 | 3.2% | 6.2% |
| 1988 | 4,612 | 3,155 | 3,052 | 103 | 3.3% | 5.5% |
| 1989 | 4,618 | 3,180 | 3,053 | 127 | 4.0% | 5.3% |
| 1990 | 4,620 | 3,166 | 2,977 | 189 | 6.0% | 5.5% |

SOURCE: Massachusetts Department of Employment and Training and The United States Department of Labor, Bureau of Labor Statistics, Current Population Survey.

NOTE: National figure excludes military.



NONAGRICULTURAL WAGE AND SALARY EMPLOYMENT ANNUAL AVERAGES THE LAWRENCE-HAVERHILL PMSA



NONAGRICULTURAL WAGE AND SALARY EMPLOYMENT LAWRENCE-HAVERHILL PMSA ANNUAL AVERAGES 1980–1990

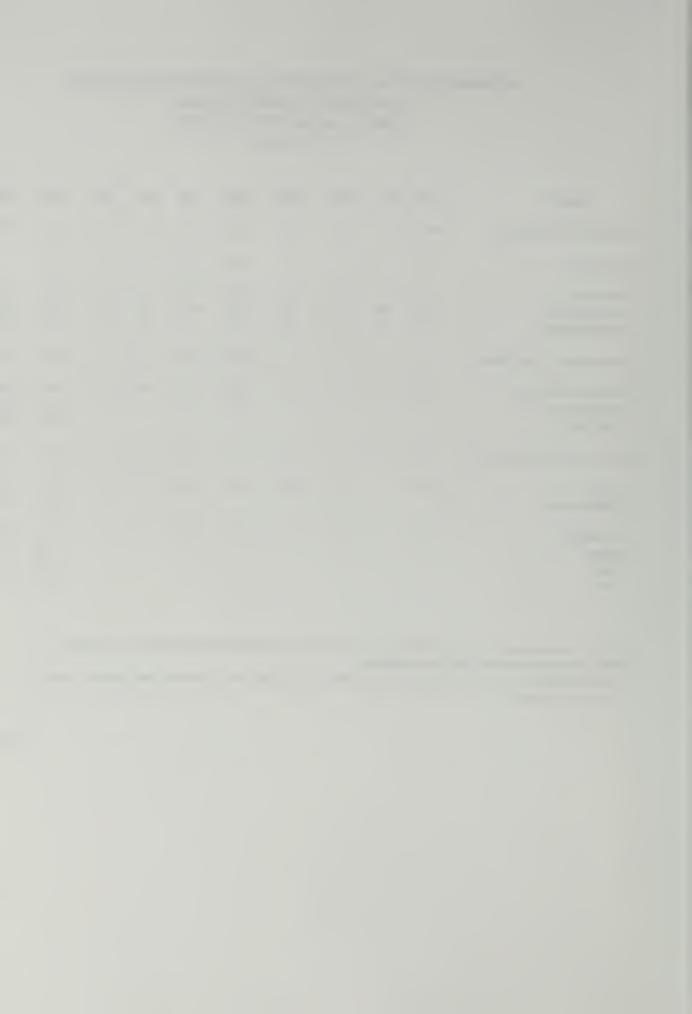
(In Thousands)

| Industry | <u>1980</u> | <u>1981</u> | <u>1982</u> | <u>1983</u> | <u>1984</u> | <u>1985</u> | <u>1986</u> | <u>1987</u> | <u>1988</u> | 1989 | <u>1990</u> |
|-----------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------|-------------|
| Nonagricultural Employment | 132.0 | 135.3 | 132.1 | 141.2 | 149.1 | 157.9 | 159.6 | 161.5 | 165.4 | 163.6 | 155.0 |
| Construction 1 | 3.2 | 3.3 | 3.7 | 11.8 | 8.5 | 9.9 | 9.4 | 8.2 | 8.0 | 7.0 | 5.7 |
| Manufacturing | 51.5 | 54.1 | 49.8 | 48.4 | 53.7 | 56.1 | 52.6 | 50.7 | 50.7 | 48.0 | 44.1 |
| Durable Goods | 33.8 | 36.8 | 34.7 | 33.6 | 38.5 | 41.7 | 39.1 | 37.0 | 36.7 | 34.9 | 31.9 |
| Nondurable Goods | 17.6 | 17.3 | 15.2 | 14.8 | 15.2 | 14.4 | 13.5 | 13.7 | 14.0 | 13.1 | 12.2 |
| Transportation & Public Utilities | 5.9 | 5.6 | 5.5 | 5.6 | 5.6 | 6.2 | 6.6 | 6.8 | 6.9 | 6.5 | 6.4 |
| Wholesale & Retail Trade | 25.6 | 26.3 | 26.9 | 27.6 | 30.6 | 32.1 | 34.9 | 36.1 | 36.5 | 37.3 | 36.1 |
| Wholesale Trade | - | - | - | - | - | - | - | - | 6.7 | 7.4 | 7.2 |
| Retail Trade | - | - | - | - | - | - | - | - | 29.8 | 29.9 | 28.9 |
| Finance, Insurance & Real Estate | 5.0 | 4.8 | 4.8 | 5.0 | 5.1 | 5.4 | 5.9 | 6.3 | 6.5 | 6.4 | 6.0 |
| Services | 23.2 | 22.7 | 24.0 | 25.1 | 27.7 | 29.5 | 30.7 | 33.2 | 35.6 | 37.2 | 36.2 |
| Health Services | - | - | - | - | - | - | - | - | 12.2 | 12.5 | 12.5 |
| Government | 17.8 | 18.5 | 17.5 | 17.7 | 17.9 | 18.7 | 19.6 | 20.2 | 21.3 | 21.3 | 20.6 |
| Federal | - | - | - | - | - | - | - | - | 4.8 | 4.3 | 3.9 |
| State | - | - | - | - | - | - | - | - | 2.5 | 2.5 | 2.3 |
| Local | - | - | - | - | - | - | - | - | 14.0 | 14.6 | 14.3 |

SOURCE: Massachusetts Department of Employment and Training, Current Employment Statistics Survey (CES-790). NOTE: Numbers may not add to totals due to rounding.

Revised 7/91

^{1.} Large fluctuations in construction employment in mid-1980's were primarily due to Seabrook, New Hampshire, nuclear power plant project.



NONAGRICULTURAL WAGE & SALARY EMPLOYMENT LAWRENCE-HAVERHILL PMSA PERCENT DISTRIBUTION 1980 AND 1990

| INDUSTRY | <u>1980</u> | <u>1990</u> |
|--|-------------------------|------------------------|
| Nonagricultural Employment | 100.0% | 100.0% |
| Construction | 2.4% | 3.7% |
| Manufacturing Durable Goods Nondurable Goods | 39.0% 25.6% 13.3% | 28.5% 20.6% 7.9% |
| Transportation & Public Utilities | 4.5% | 4.1% |
| Wholesale & Retail Trade | 19.4% | 23.3% |
| Finance, Insurance & Real Estate | 3.8% | 3.9% |
| Services | 17.6% | 23.4% |
| Government | 13.5% | 13.3% |

SOURCE: Massachusetts Department of Employment and Training, Current Employment Statistics Survey (CES-790).

Note: Numbers may not add to totals due to rounding.

Printed 01-Aug-91



NONAGRICULTURAL WAGE & SALARY EMPLOYMENT LAWRENCE-HAVERHILL PMSA 1980 AND 1990 ANNUAL AVERAGES

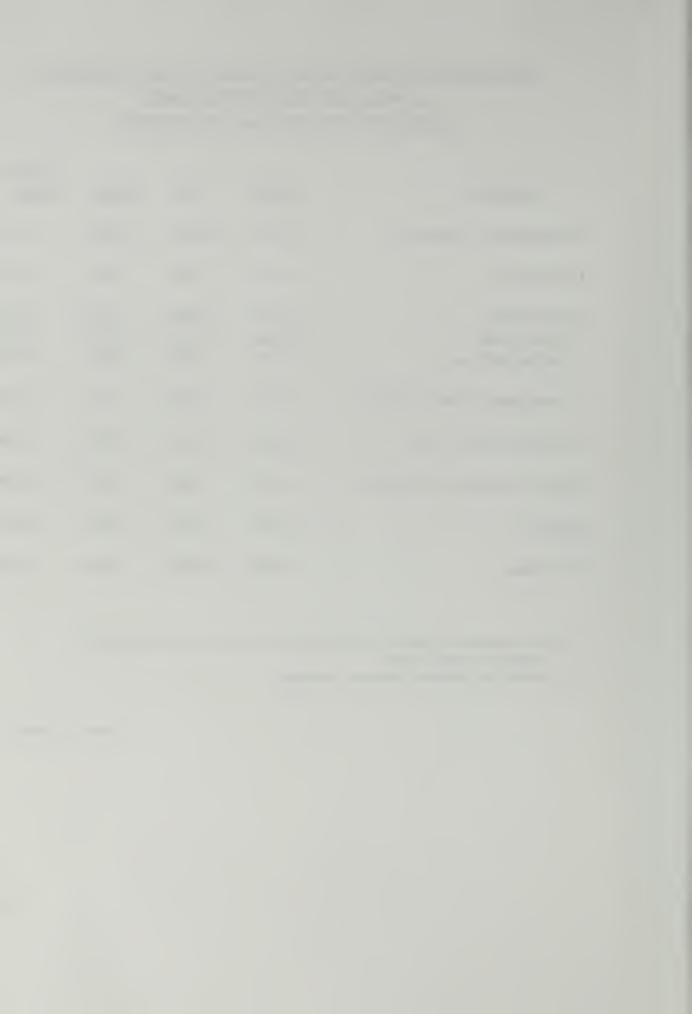
| INDUSTRY | <u>1980</u> | <u>1990</u> | Change | Percent Change |
|-----------------------------------|-------------|-------------|---------|-------------------|
| Nonagricultural Employment | 132,000 | 155,000 | 23,000 | 17.4% |
| Construction | 3,200 | 5,700 | 2,500 | 78.1% |
| Manufacturing | 51,500 | 44,100 | (7,400) | -14.4% |
| Durable Goods | 33,800 | 31,900 | (1,900) | -5.6% |
| Nondurable Goods | 17,600 | 12,200 | (5,400) | -30.7% |
| Transportation & Public Utilities | 5,900 | 6,400 | 500 | 8.5% |
| Wholesale & Retail Trade | 25,600 | 36,100 | 10,500 | 41.0% |
| Finance, Insurance & Real Estate | 5,000 | 6,000 | 1,000 | 20.0% |
| Services | 23,200 | 36,200 | 13,000 | 56.0% |
| Government | 17,800 | 20,600 | 2,800 | 15.7% |

SOURCE: Massachusetts Department of Employment and Training, Current Employment

Statistics Survey (CES-790).

Note: Numbers may not add to totals due to rounding.

Printed 01-Aug-91



NONAGRICULTURAL WAGE & SALARY EMPLOYMENT LAWRENCE-HAVERHILL PMSA 1988 AND 1990 ANNUAL AVERAGES

| INDUSTRY | <u>1988</u> | <u>1990</u> | Change | Percent Change |
|---|------------------------------------|------------------------------------|--------------------------------|----------------------------------|
| Nonagricultural Employment | 165,400 | 155,000 | (10,400) | -6.3% |
| Total Private | 144,200 | 134,400 | (9,800) | -6.8% |
| Goods Producing | 58,700 | 49,800 | (8,900) | -15.2% |
| Construction | 8,000 | 5,700 | (2,300) | -28.8% |
| Manufacturing Durable Goods Nondurable Goods | 50,700 36,700 14,000 | 44,100 31,900 12,200 | (6,600) (4,800) (1,800) | -13.0% -13.1% -12.9% |
| Service Producing | 106,700 | 105,200 | (1,500) | -1.4% |
| Private Service Producing | 85,500 | 84,600 | (900) | -1.1% |
| Transportation & Public Utilities | 6,900 | 6,400 | (500) | -7.2% |
| Wholesale & Retail Trade Wholesale Trade Retail Trade | 36,500 6,700 29,800 | 36,100 7,200 28,900 | (400) 500 (900) | -1.1% 7.5% -3.0% |
| Finance, Insurance & Real Estate | 6,500 | 6,000 | (500) | -7.7% |
| Services Health Services | 35,600 12,200 | 36,200 12,500 | 600 300 | 1.7% 2.5% |
| Government Federal State Local | 21,300 4,800 2,500 14,000 | 20,600 3,900 2,300 14,300 | (700) (900) (200) 300 | -3.3% -18.8% -8.0% 2.1% |

SOURCE: Massachusetts Department of Employment and Training, Current Employment Statistics Survey (CES-790).

Note: Numbers may not add to totals due to rounding.



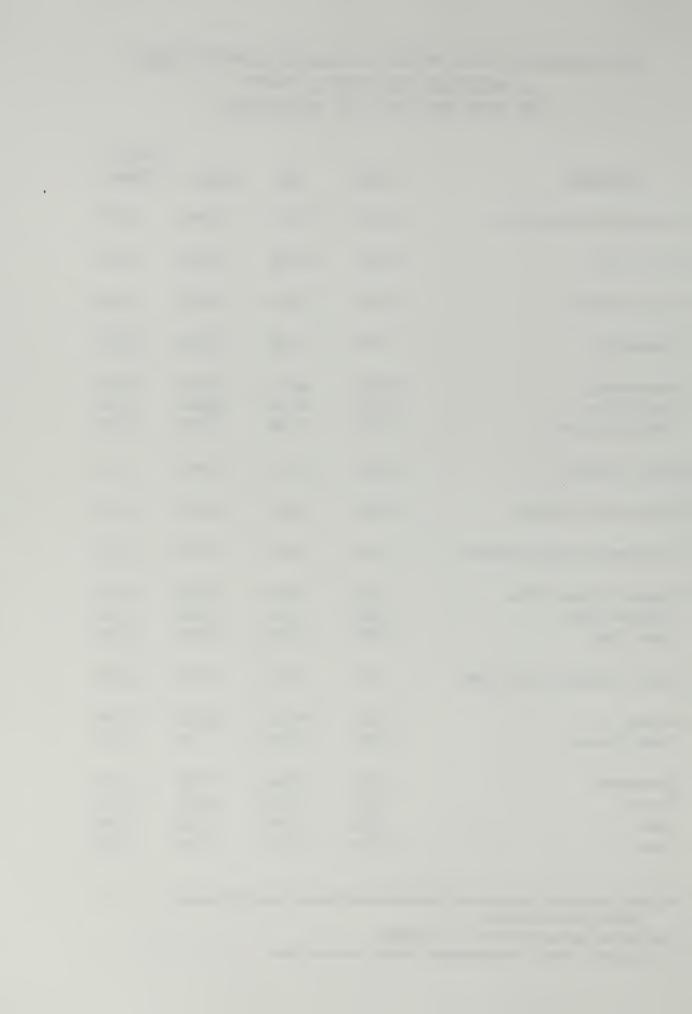
NONAGRICULTURAL WAGE & SALARY EMPLOYMENT LAWRENCE-HAVERHILL PMSA 1989 AND 1990 ANNUAL AVERAGES

| INDUSTRY | <u>1989</u> | <u>1990</u> | <u>Change</u> | Percent Change |
|------------------------------------|------------------|------------------|------------------|-------------------|
| Nonagricultural Employment | 163,600 | 155,000 | (8,600) | -5.3% |
| Total Private | 142,300 | 134,400 | (7,900) | -5.6% |
| Goods Producing | 54,900 | 49,800 | (5,100) | -9.3% |
| Construction | 7,000 | 5,700 | (1,300) | -18.6% |
| Manufacturing Dyroble Coods | 48,000 | 44,100 | (3,900) | -8.1% |
| Durable Goods Nondurable Goods | 34,900 13,100 | 31,900 12,200 | (3,000) (900) | -8.6% -6.9% |
| Trondantion Coods | 15,100 | 12,200 | (200) | 0.2 /0 |
| Service Producing | 108,700 | 105,200 | (3,500) | -3.2% |
| Private Service Producing | 87,400 | 84,600 | (2,800) | -3.2% |
| Transportation & Public Utilities# | 6,500 | 6,400 | (100) | -1.5% |
| Wholesale & Retail Trade | 37,300 | 36,100 | (1,200) | -3.2% |
| Wholesale Trade | 7,400 | 7,200 | (200) | -2.7% |
| Retail Trade | 29,900 | 28,900 | (1,000) | -3.3% |
| Finance, Insurance & Real Estate | 6,400 | 6,000 | (400) | -6.3% |
| : Services | 37,200 | 36,200 | (1,000) | -2.7% |
| Health Services | 12,500 | 12,500 | 0 | 0.0% |
| Government | 21,300 | 20,600 | (700) | -3.3% |
| Federal | 4,300 | 3,900 | (400) | -9.3% |
| State | 2,500 | 2,300 | (200) | -8.0% |
| Local | 14,600 | 14,300 | (300) | -2.1% |

SOURCE: Massachusetts Department of Employment and Training, Current Employment Statistics Survey (CES-790).

Note: Numbers may not add to totals due to rounding.

[#] Labor dispute occurred in communications: August to November 1989.



NONAGRICULTURAL WAGE AND SALARY EMPLOYMENT MAJOR INDUSTRY DIVISIONS MASSACHUSETTS AND UNITED STATES



MASSACHUSETTS NONAGRICULTURAL WAGE AND SALARY EMPLOYMENT ANNUAL AVERAGES 1980–1990

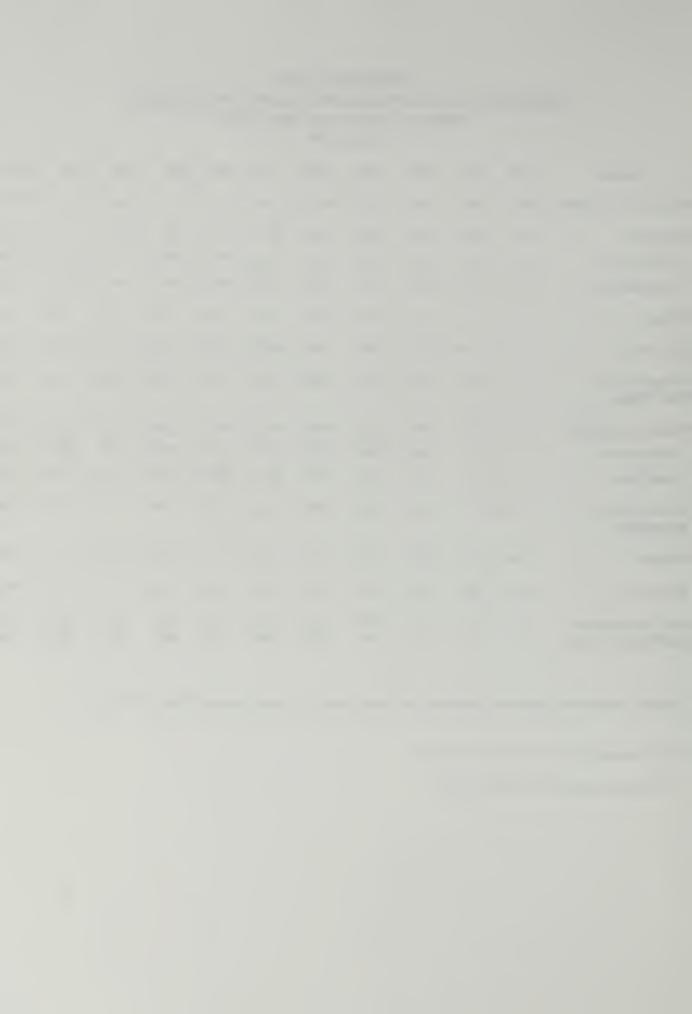
(In Thousands)

| Industry | <u>1980</u> | <u>1981</u> | <u>1982</u> | <u>1983</u> | <u>1984</u> | <u>1985</u> | <u>1986</u> | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> |
|--|-------------|-------------|-------------|-------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Nonagricultural Employment | 2,652.2 | 2,668.3 | 2,638.0 | 2,692.5 | 2,851.8 | 2,926.0 | 2,984.8 | 3,061.8 | 3,126.2 | 3,103.4 | 2,977.7 |
| Manufacturing | 673.3 | 668.0 | 636.5 | 629.0 | 667.6 | 649.7 | 614.4 | 599.1 | 584.7 | 561.1 | 520.4 |
| Durable Goods | 435.7 | 435.2 | 414.4 | 409.2 | 443.5 | 436.0 | 409.1 | 398.0 | 388.1 | 372.1 | 342.3 |
| Nondurable Goods | 237.6 | 232.9 | 222.1 | 219.7 | 224.1 | 213.6 | 205.3 | 201.1 | 196.5 | 189.0 | 178.0 |
| Mining 1 | | | 1.1 | 1.0 | 1.2 | 1.5 | 1.6 | 1.6 | 1.7 | 1.6 | 1.4 |
| Construction | 77.4 | 79.6 | 78.4 | 82.6 | 96.4 | 109.4 | 123.2 | 137.7 | 142.1 | 126.8 | 99.5 |
| Transportation and Public Utilities | 121.6 | 120.1 | 120.0 | 118.2 | 123.3 | 125.4 | 125.9 | 131.0 | 133.6 | 128.3 | 128.9 |
| Wholesale & Retail Trade | 576.6 | 581.3 | 579.2 | 612.7 | 658.3 | 684.1 | 709.7 | 723.4 | 739.4 | 740.5 | 701.0 |
| Wholesale Trade | | | 133.3 | 140.8 | 151.9 | 154.7 | 162.8 | 170.9 | 179.9 | 179.6 | 170.9 |
| Retail Trade | | | 445.9 | 471.9 | 507.3 | 529.3 | 529.4 | 54 6.9 | 560.5 | 560.9 | 530.1 |
| Finance, Insurance and Real Estate | 159.0 | 164.8 | 168.7 | 171.8 | 179.0 | 188.1 | 202.6 | 217.9 | 221.5 | 217.3 | 214.6 |
| Services 1 | 634.0 | 663.5 | 683.5 | 705.8 | 754.0 | 786.5 | 818.4 | 853.9 | 896.6 | 924.1 | 917.8 |
| Government | 410.3 | 391.1 | 370.7 | 371.4 | 371.4 | 381.3 | 389.0 | 397.2 | 406.7 | 403.6 | 394.2 |
| High Technology Mfg. High Technology Nonmfg. | | 238.4 | 238.2 | 240.2 | 261.3 70.2 | 258.5 75.9 | 245.0 82.0 | 239.9 85.2 | 238.6 94.1 | 229.9 95.6 | 212.2 92.5 |

SOURCE: Massachusetts Department of Employment and Training, Current Employment Statistics Program (CES-790).

NOTE: Numbers may not add to totals due to rounding.

1. Services and mining were combined prior to 1982.



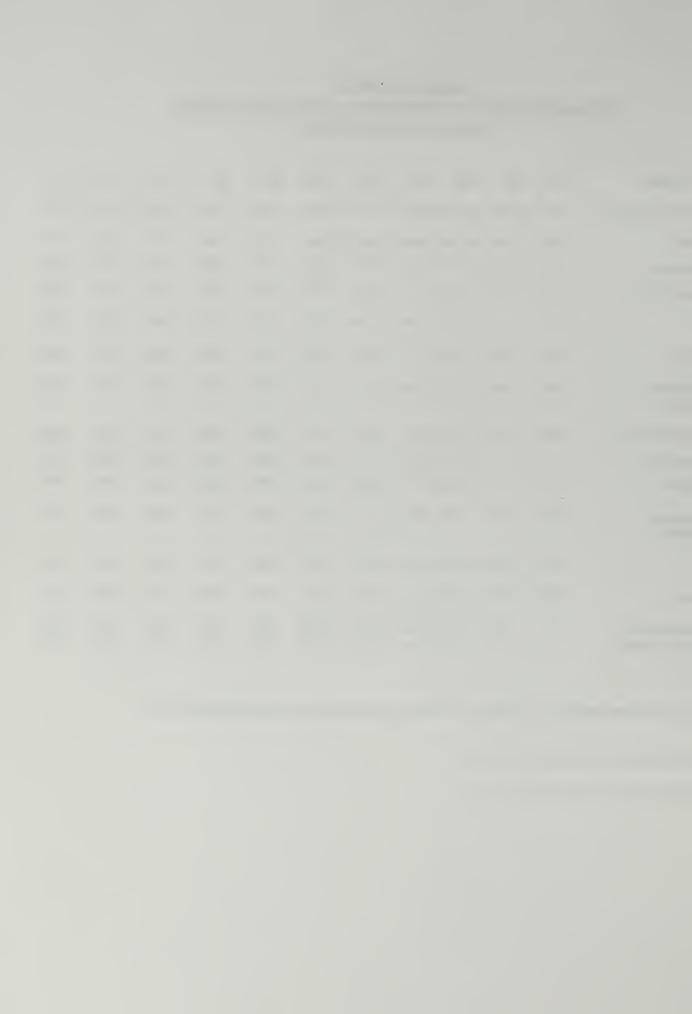
MASSACHUSETTS NONAGRICULTURAL WAGE AND SALARY EMPLOYMENT PERCENT DISTRIBUTION

| Industry | <u>1980</u> | <u>1981</u> | <u>1982</u> | <u>1983</u> | <u>1984</u> | 1985 | <u>1986</u> | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> |
|--|-------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Nonagricultural Employment | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Manufacturing | 25.4% | 25.0% | 24.1% | 23.4% | 23.4% | 22.2% | 20.6% | 19.6% | 18.7% | 18.1% | 17.5% |
| Durable Goods | 16.4% | 16.3% | 15.7% | 15.2% | 15.6% | 14.9% | 13.7% | 13.0% | 12.4% | 12.0% | 11.5% |
| Nondurable Goods | 9.0% | 8.7% | 8.4% | 8.2% | 7.9% | 7.3% | 6.9% | 6.6% | 6.3% | 6.1% | 6.0% |
| Mining 1 | _ | | 0.0% | 0.0% | 0.0% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.0% |
| Construction | 2.9% | 3.0% | 3.0% | 3.1% | 3.4% | 3.7% | 4.1% | 4.5% | 4.5% | 4.1% | 3.3% |
| Transportation and Public Utilities | 4.6% | 4.5% | 4.5% | 4.4% | 4.3% | 4.3% | 4.2% | 4.3% | 4.3% | 4.1% | 4.3% |
| Wholesale & Retail Trade | 21.7% | 21.8% | 22.0% | 22.8% | 23.1% | 23.4% | 23.8% | 23.6% | 23.7% | 23.9% | 23.5% |
| Wholesale Trade | _ | | 5.1% | 5.2% | 5.3% | 5.3% | 5.5% | 5.6% | 5.8% | 5.8% | 5.7% |
| Retail Trade | | — | 16.9% | 17.5% | 17.8% | 18.1% | 17.7% | 17.9% | 17.9% | 18.1% | 17.8% |
| Finance, Insurance and Real Estate | 6.0% | 6.2% | 6.4% | 6.4% | 6.3% | 6.4% | 6.8% | 7.1% | 7.1% | 7.0% | 7.2% |
| Services 1 | 23.9% | 24.9% | 25.9% | 26.2% | 26.4% | 26.9% | 27.4% | 27.9% | 28.7% | 29.8% | 30.8% |
| Government | 15.5% | 14.7% | 14.1% | 13.8% | 13.0% | 13.0% | 13.0% | 13.0% | 13.0% | 13.0% | 13.2% |
| High Technology Mfg. High Technology Nonmfg. | _ | 8.9% | 9.0% | 8.9% | 9.2% 2.5% | 8.8% 2.6% | 8.2% 2.7% | 7.8% 2.8% | 7.6% 3.0% | 7.4% 3.1% | 7.1% 3.1% |

SOURCE: Massachusetts Department of Employment and Training, Current Employment Statistics Program (CES-790).

NOTE: Numbers may not add to totals due to rounding.

1. Services and mining were combined prior to 1982.



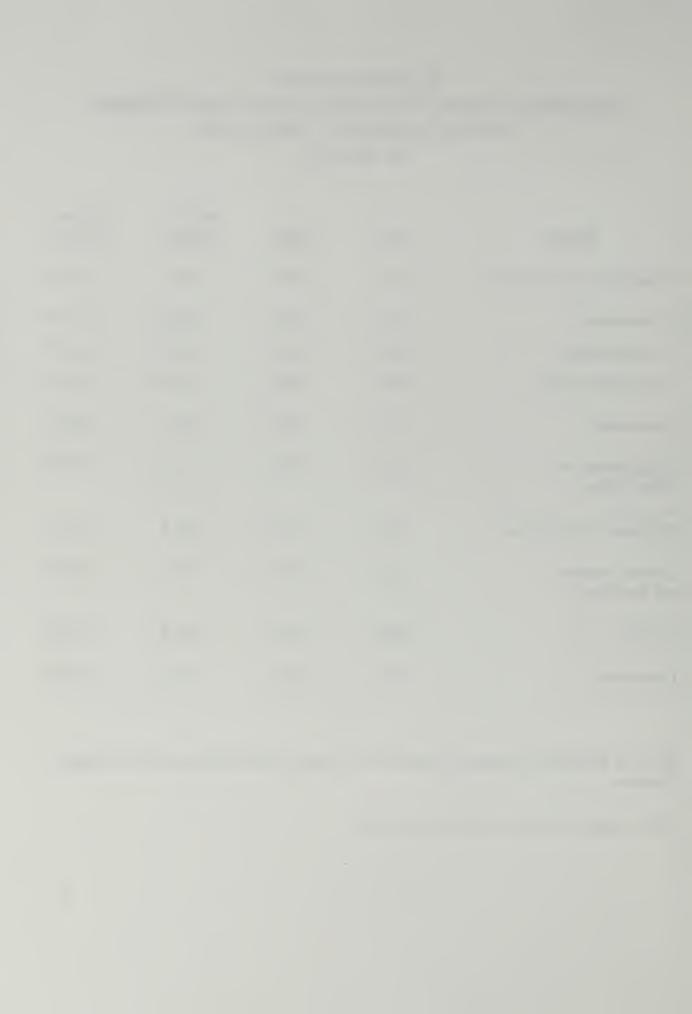
MASSACHUSETTS NONAGRICULTURAL WAGE AND SALARY EMPLOYMENT ANNUAL AVERAGES, 1980 and 1990

(In Thousands)

| <u>Industry</u> | 1980 | 1990 | Absolute Change | Percent Change |
|-------------------------------------|---------|---------|--------------------|-------------------|
| Nonagricultural Employment | 2,652.2 | 2,977.7 | 325.5 | 12.3% |
| Manufacturing | 673.3 | 520.4 | (152.9) | -22.7% |
| Durable Goods | 435.7 | 342.3 | (93.4) | -21.4% |
| Nondurable Goods | 237.6 | 178.0 | (59.6) | -25.1% |
| Construction | 77.4 | 99.5 | 22.1 | 28.6% |
| Transportation and Public Utilities | 121.6 | 128.9 | 7.3 | 6.0% |
| Wholesale & Retail Trade | 576.6 | 701.0 | 124.4 | 21.6% |
| Finance, Insurance and Real Estate | 159.0 | 214.6 | 55.6 | 35.0% |
| Services | 634.0 | 917.8 | 283.8 | 44.8% |
| Government | 410.3 | 394.2 | (16.1) | -3.9% |

SOURCE: Massachusetts Department of Employment and Training, Current Employment Statistics Program (CES-790).

NOTE: Numbers may not add to totals due to rounding.



MASSACHUSETTS NONAGRICULTURAL WAGE AND SALARY EMPLOYMENT ANNUAL AVERAGES, 1989 and 1990

(In Thousands)

| Industry | 1989 | 1990 | Absolute Change | Percent Change |
|-------------------------------------|---------|---------|--------------------|-------------------|
| Nonagricultural Employment | 3,103.4 | 2,977.7 | (125.7) | -4.1% |
| Manufacturing | 561.1 | 520.4 | (40.7) | -7.3% |
| Durable Goods | 372.1 | 342.3 | (29.8) | -8.0% |
| Nondurable Goods | 189.0 | 178.0 | (11.0) | -5.8% |
| Mining | 1.6 | 1.4 | (0.2) | -12.5% |
| Construction | 126.8 | 99.5 | (27.3) | -21.5% |
| Transportation and Public Utilities | 128.3 | 128.9 | 0.6 | 0.5% |
| Wholesale & Retail Trade | 740.5 | 701.0 | (39.5) | -5.3% |
| Wholesale Trade | 179.6 | 170.9 | (8.7) | -4.8% |
| Retail Trade | 560.9 | 530.1 | (30.8) | -5.5% |
| Finance, Insurance and Real Estate | 217.3 | 214.6 | (2.7) | -1.2% |
| Services | 924.1 | 917.8 | (6.3) | -0.7% |
| Government | 403.6 | 394.2 | (9.4) | -2.3% |

SOURCE: Massachusetts Department of Employment and Training, Current Employment Statistics Program (CES-790).

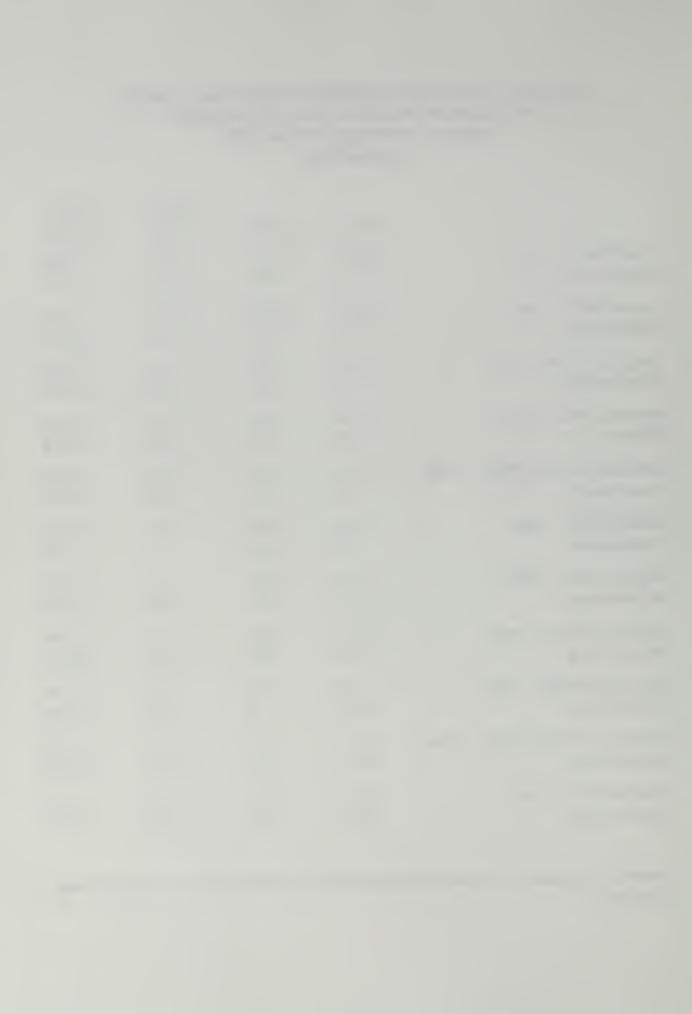
NOTE: Numbers may not add to totals due to rounding.



NONAGRICULTURAL AND MANUFACTURING EMPLOYMENT MASSACHUSETTS AND MAJOR LABOR AREAS ANNUAL AVERAGES, 1980 and 1990 (In Thousands)

| | 1980 | 1990 | Absolute Change | Percent Change |
|--------------------------------------|---------|---------|--------------------|-------------------|
| Massachusetts - Total Manufacturing | 2,652.2 | 2,977.7 | 325.5 | 12.3% |
| | 673.3 | 520.4 | (152.9) | -22.7% |
| Boston PMSA - Total | 1,491.3 | 1,672.4 | 181.1 | 12.1% |
| Manufacturing | 313.2 | 240.1 | (73.1) | -23.3% |
| Springfield MSA - Total | 219.5 | 234.1 | 14.6 | 6.7% |
| Manufacturing | 64.9 | 46.1 | (18.8) | - 29.0% |
| Worcester MSA - Total | 170.8 | 192.6 | 21.8 | 12.8% |
| Manufacturing | 50.2 | 40.4 | (9.8) | -19.5% |
| Lawrence-Haverhill PMSA - Total | 132.0 | 155.0 | 23.0 | 17.4% |
| Manufacturing | 51.5 | 44.1 | (7.4) | -14.4% |
| Lowell PMSA - Total Manufacturing | 82.2 | 99.9 | 17.7 | 21.5% |
| | 30 | 31.2 | 1.2 | 4.0% |
| Brockton PMSA - Total | 60.9 | 70.6 | 9.7 | 15.9% |
| Manufacturing | 13.1 | 9.2 | (3.9) | -29.8% |
| Fall River PMSA - Total | 51.4 | 52.5 | 1.1 | 2.1 % |
| Manufacturing | 19.3 | 13.8 | (5.5) | -28.5 % |
| New Bedford MSA - Total | 64 | 65 | 0.5 | 0.8% |
| Manufacturing | 25.6 | 16 | (9.6) | -37.5% |
| Fitchburg-Leominster MSA - Total | 38.1 | 39 | 0.7 | 1.8% |
| Manufacturing | 15.2 | 11.1 | (4.1) | -27.0% |
| Pittsfield MSA - Total Manufacturing | 39.2 | 42.2 | 3.0 | 7.7% |
| | 14.2 | 10.4 | (3.8) | -26.8% |

SOURCE: Massachusetts Department of Employment and Training, Current Employment Statistics Program (CES-790).



UNITED STATES NONAGRICULTURAL WAGE AND SALARY EMPLOYMENT ANNUAL AVERAGES 1980–1990

(In Thousands)

| Industry | 1980 | <u>1981</u> | <u>1982</u> | <u>1983</u> | <u>1984</u> | <u>1985</u> | <u>1986</u> | <u>1987</u> | <u>1988</u> | 1989 | <u>1990</u> |
|-------------------------------------|--------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------|-------------|
| Nonagricultural Employment | 90,406 | 91,156 | 89,566 | 90,200 | 94,496 | 97,519 | 99,525 | 102,200 | 105,536 | 108,413 | 110,321 |
| Manufacturing | 20,285 | 20,170 | 18,781 | 18,434 | 19,378 | 19,260 | 18,965 | 19,024 | 19,350 | 19,426 | 19,062 |
| Durable Goods | 12,187 | 12,109 | 11,039 | 10,732 | 11,505 | 11,490 | 11,230 | 11,167 | 11,381 | 11,422 | 11,122 |
| Nondurable Goods | 8,098 | 8,061 | 7,741 | 7,702 | 7,873 | 7,770 | 7,734 | 7,858 | 7,969 | 8,004 | 7,940 |
| Mining | 1,027 | 1,139 | 1,128 | 952 | 966 | 927 | 777 | 717 | 713 | 700 | 735 |
| Construction | 4,346 | 4,188 | 3,905 | 3,948 | 4,383 | 4,673 | 4,816 | 4,967 | 5,110 | 5,200 | 5,204 |
| Transportation and Public Utilities | 5,146 | 5,165 | 5,082 | 4,954 | 5,159 | 5,238 | 5,255 | 5,372 | 5,527 | 5,648 | 5,839 |
| Wholesale & Retail Trade | 20,310 | 20,547 | 20,457 | 20,881 | 22,100 | 23,073 | 23,683 | 24,327 | 25,132 | 25,851 | 26,149 |
| Wholesale Trade | 5,275 | 5,358 | 5,278 | 5,268 | 5,555 | 5,717 | 5,753 | 5,865 | 6,055 | 6,271 | 6,361 |
| Retail Trade | 15,035 | 15,189 | 15,179 | 15,613 | 16,545 | 17,356 | 17,930 | 18,462 | 19,077 | 19,580 | 19,788 |
| Finance, Insurance and Real Estate | 5,160 | 5,298 | 5,341 | 5,468 | 5,689 | 5,955 | 6,283 | 6,547 | 6,649 | 6,724 | 6,832 |
| Services | 17,890 | 18,619 | 19,036 | 19,694 | 20,797 | 22,000 | 23,053 | 24,235 | 25,669 | 27,096 | 28,209 |
| Government | 16,241 | 16,031 | 15,837 | 15,869 | 16,024 | 16,394 | 16,693 | 17,010 | 17,386 | 17,769 | 18,291 |

SOURCE: U.S. Department of Labor, Bureau of Labor Statistics.

NOTE: Numbers may not add to totals due to rounding.



DETAILED NONAGRICULTURAL WAGE AND SALARY EMPLOYMENT TABLES THE LAWRENCE-HAVERHILL PMSA

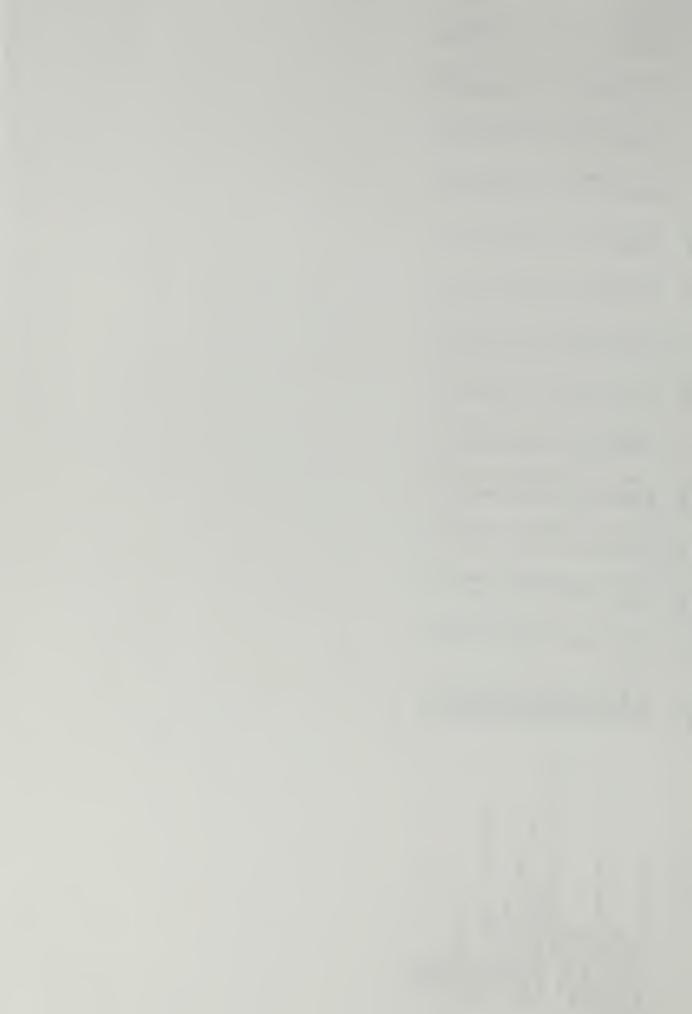


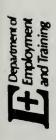


LAURENCE-HAVERHILL, MASSACHUSETTS-NEU HAMPSHIRE PMSA NONAGRICULTURAL VAGE & SALARY EMPLOYMENT FOR CALENDAR YEAR 1990

REVISED TO 1ST GTR 1990 BENCHMARK

| AVG | 155 0 | 134.4 | 49 B | 105 2 | 84 6 | :\ :\ | 44 1 | 31.9 | ر و 1.و | 12 2 | 6.4 | 36 1 | 7.2 | 28.9 | ი <u>9</u> | 36.2 | 12.5 | 20.6 | ර. හ | 2.3 | 14.3 | |
|----------------|-----------------------------|---------------|-----------------|-------------------|---------------------------|--------------|---------------|----------------|--------------------------------------|------------------|---------------------------------|--------------------------|------------------|--------------|---------------------------------|----------|-----------------|------------|---------|--------|--------|--|
| OEC. | 153.8 | 133.5 | 48.2 | 105.6 | 85.3 | ى ت | 42.9 | 31.2 | 6.6 | 11 7 | 6.3 | 37.0 | 7.2 | 29.8 | ى 9. | 36.1 | 12.7 | 20.3 | 3.4 | 2.4 | 14.5 | |
| NOV. | 153.6 | 133.4 | 48.7 | 104.9 | 84.7 | ט ים | 43 2 | 31 3 | 0.6 | 11.9 | 6.4 | 36 4 | 7.2 | 29.5 | g.9 | 36.0 | 12.6 | 20.2 | 3.3 | 2.4 | 14.5 | |
| DCT. | 153.8 | 133.5 | 49.1 | 104.7 | 84.4 | 5.6 | 43.5 | 31 4 | 0.6 | 12.1 | 6.4 | 35.9 | 7.1 | 28.8 | დ. დ. | 36.2 | 12.6 | 20.3 | ສ. ອ | 2.4 | 14.6 | |
| SEPT. | 155.3 | 135.3 | 50.0 | 105.3 | 85.3 | υ .σ | 44.2 | 31.9 | 0.6 | 12.3 | 6.4 | 36.5 | 7.1 | 29.4 | 9.9 | 36.5 | 12.4 | 20.0 | ი შ. | 2.5 | 14.3 | |
| AUG. | 154.2 | 135.3 | 50.0 | 104.2 | 85.3 | 0.9 | 44.0 | 31.7 | 9.0 | 12.3 | 6.0 | 36.6 | 7.2 | 29.4 | 6.0 | 36.7 | 12.4 | 18.9 | ය ග | 2.5 | 13.2 | |
| JULY | 154.1 | 135.1 | 49.7 | 104.4 | 95 4 | 6.1 | 43.6 | 31.7 | 0.6 | 11.9 | 6.0 | 36.6 | 7.2 | 29.4 | 0.9 | 36.8 | 12.4 | 19.0 | 9. 8 | 2.5 | 13.2 | |
| JUNE | 157.9 | 136.8 | 50.7 | 107.2 | 86.1 | 6.0 | 44.7 | 32.1 | 9.5 | 12.6 | 6 .0 | 36.7 | 7.2 | 29.5 | 0.9 | 36.9 | 12.5 | 21.1 | 4 | 2.3 | 14.7 | |
| MA∀ | 156.2 | 134.9 | 50.2 | 106.0 | 84.7 | 5.7 | 44.5 | 32.1 | 9.5 | 12.4 | 6.5 5 | 35.9 | 7.2 | 28.7 | 6.0 | 36.3 | 12.3 | 21.3 | 4.4 | 2.3 | 14.6 | |
| APRIL | 155.8 | 134.1 | 50.2 | 105.6 | 63.9 | 5.6 | 44.6 | 32.2 | 9.5 | 12.4 | 6.4 | 35.5 | 7.2 | 28.3 | 6.0 | 36.0 | 12.3 | 21.7 | 5.0 | 2.4 | 14.3 | |
| MAR. | 155.0 | 133.5 | 49.8 | 105.2 | 83.7 | 5.4 | 44.4 | 32.1 | 9.5 | 12.3 | 6.5 | 35.3 | 7.2 | 28.1 | 6.0 | 35.9 | 12.6 | 21.5 | 4.5 | 2.4 | 14.6 | |
| FEB. | 154.5 | 133.0 | 50.2 | 104.3 | 82.8 | S.S | 44.7 | 32.5 | 9.3 | 12.2 | 6.5 | 34.9 | 7.2 | 27.7 | 6.5 | 35.5 | 12.5 | 21.5 | 4.6 | 2.4 | 14.5 | |
| JAN. | 155.7 | 134.5 | 50.6 | 105.1 | 63.9 | 5.6 | 45.0 | 32.7 | 9.6 | 12.3 | 9.9 | 35.8 | 7.2 | 28.6 | 6.0 | 35.5 | 12.5 | 21.2 | 0.4 | 2.4 | 14.8 | |
| SERIES CODE | 000000 | 000015 | 000045 | 000055 | 000075 | 200:001 | 300001 | 300016 | 336536 | 400016 | 500001 | 600001 | 600016 | 600036 | 700001 | 800001 | 880002 | 900001 | 910001 | 920001 | 930001 | |
| NDUSTRY | NONARREIGH THRAL EMPLOYMENT | TOTAL PRIVATE | GDODS PRODUCING | SERVICE PRODUCING | PRIVATE SERVICE PRODUCING | CONSTRUCTION | MANUEACTURING | DURABLE GOODS. | AUD. VID. COMM EQUIP & ELEC COMPON . | NONHURABLE GOODS | TRANSPORTATION PUBLIC UTILITIES | UHOLESALE & RETAIL TRADE | UHOI FSAIF TRADE | RETAIL TRADE | FINANCE INSURANCE & REAL ESTATE | SERVICES | MEALTH SERVICES | ADVERNMENT | FEDERAL | STATE | LOCAL | |



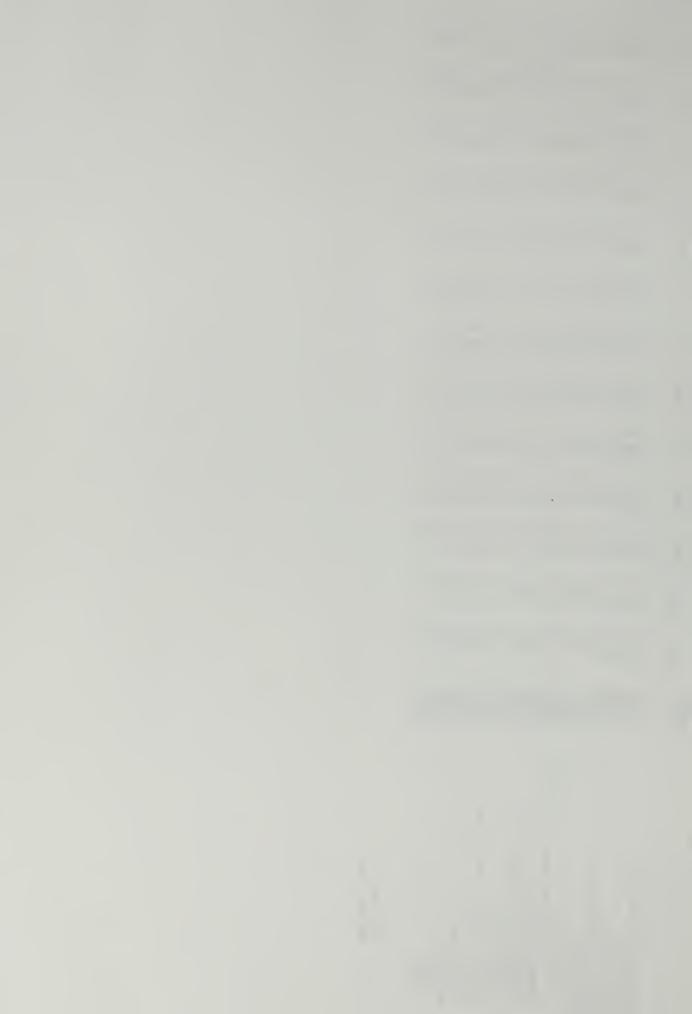


LAURENCE-HAVERHILL, MASSACHUSETTS-NEU HAMPSHIRE PMSA NONAGRICULTURAL UAGE & SALARY EMPLOYMENT FOR CALENDAR YEAR 1989

REVISED TO 1ST OTR 1990 BENCHMARK

| Y & L & D O N L | SERIES | JAN. | FEB. | MAR. | APRIL | ΠΑ≺ | JUNE | JULY | AUG. | SEPT. | OCT. | NOV. | DEC. | AVG. |
|--------------------------------------|--------|-------|-------|-------|-------|-------|-------|-------------|---------|-------------|----------|--------------|-------|---|
| | | | | | | | | | | | | | | 1 |
| NONAGRICULTURAL EMPLOYMENT | 000000 | 164.2 | 163.8 | 164.8 | 164.6 | 165.2 | 168.1 | 164.4 | 164.1 | 163.1 | 159,9 | 160.3 | 161.1 | 163.6 |
| TOTAL PRIVATE | ٠ | 142.2 | 141.3 | 142.2 | 142.3 | 143.7 | 146.6 | 144.2 | 144.0 | 142.8 | 139.2 | 139.3 | 140.0 | 142.3 |
| GOODS PRODUCING | U | 56.7 | 56.2 | 56.0 | 55.4 | 55.5 | 55.9 | 54.7 | 55.2 | 54.8 | 53.2 | 52 9 | 52.4 | 54.9 |
| SFRVICE PRUDUCING | 0 | 107.5 | 107.6 | 108.8 | 109.2 | 109.7 | 112.2 | 109.7 | 108.9 | 108.3 | 106.7 | 107.4 | 108.7 | 108 7 |
| PRIVATE SERVICE PRODUCING | 000075 | 85.5 | 85.1 | 96.2 | 6.98 | 88.2 | 90.7 | 89.5 | 88.8 | 0.88 | 0.99 | 96.4 | 9.78 | 87.4 |
| CONSTRUCTION | LN | 6.9 | 6.5 | 6.7 | 6.9 | 6.9 | 7.3 | 7.5 | 7.5 | 7.2 | 6.9 | 6.8 | 6.5 | 7.0 |
| MANUFACTURING | 300001 | 49.8 | 49.7 | 49.3 | 48.6 | 48.6 | 46.6 | 47.2 | 47.7 | 47.6 | 46.3 | 46 1 | 45.9 | 48 0 |
| DURABLE GOODS. | (7) | 36.5 | 36.4 | 35.9 | 35.3 | 35.3 | 35.2 | 34.8 | 34.7 | 34 5 | 33.5 | 33 4 | 33 3 | 34 9 |
| AUD. VID. COMM EQUIP & ELEC COMPON . | () | 11.2 | 11.0 | 10.6 | 10.5 | 10.4 | 10.3 | 10.1 | 10.1 | 6'6 | 9.6 | 6 | 9.6 | 10.3 |
| NONDURABLE GOODS | 400016 | 13.3 | 13.3 | 13.4 | 13.3 | 13.3 | 13.4 | 12.4 | 13.0 | 13.1 | 12.8 | 12.7 | 12.6 | 13.1 |
| TRANSPORTATION, PUBLIC UTILITIES | u, | 6.7 | 6.8 | 6.8 | 6.7 | 6.9 | 6.9 | 6.4 | 5.8 | 6.5 | 6.1 | 6.1 | 6.7 2 | 6.5 |
| UHOLESALE & RETAIL TRADE | w | 36.4 | 35.8 | 36.5 | 36.4 | 37.1 | 38.7 | 38.4 | 38.1 | 37.8 | 37.0 | 37.5 | 38.0 | 37.3 |
| UHOLESALE TRADE | 600016 | 7.0 | 7.1 | 7.1 | 7.3 | 7.4 | 7.6 | 7.6 | 7.7 | 7.6 | 7.5 | 7.7 | 7.6 | 7.4 |
| RETAIL TRADE | 900009 | 29.4 | 28.7 | 29.4 | 29.1 | 29.7 | 31.1 | 30.8 | 30.4 | 30 2 | 29.5 | 29.8 | 30.4 | 29.9 |
| FINANCE, INSURANCE & REAL ESTATE | 700001 | 6.4 | 6.3 | 6.3 | 9.9 | 6.5 | 9.9 | ტ ე | ნ. შ | 6.4 | 6.2 | 6.2 | 6.2 | 6 4 |
| SERVICES | 100009 | 36.0 | 36.2 | 36.6 | 37.2 | 37.7 | 38.5 | 38.2 | 36.4 | 37.9 | 36.7 | 36.6 | 36.7 | 37.2 |
| HFA! TH SERVICES. | 880002 | 12.3 | 12.4 | 12.4 | 12.5 | 12.6 | 12.7 | 12.5 | 12.5 | 12.5 | 12.3 | 12.4 | 12.5 | 12.5 |
| GOVERNMENT | 100006 | 22.0 | 22.5 | 22.6 | 22.3 | 21.5 | 21.5 | 20.2 | 20.1 | 20.3 | 20.7 | 21.0 | 21.1 | 21.3 |
| FEDERAL | 100016 | 4.7 | 5.2 | . J | S.0 | 4.3 | 4.2 | ი ი ი | 4 | ල ල ල | ၈ | စ | 9.B | <u>4</u> ق |
| STATE | 920001 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.4 | 2.4 | 2.4 | 2.4 | 2.4 | 2.4 | 2.5 |
| LOCAL | 930001 | 14.8 | 14.8 | 15.0 | 14.8 | 14.7 | 14.8 | 13.9 | 13.7 | 14.0 | 14.5 | 14.6 | 14.9 | 14.6 |
| | | | | | | | | | | | | | | |

1 Strike 2 Strike Over

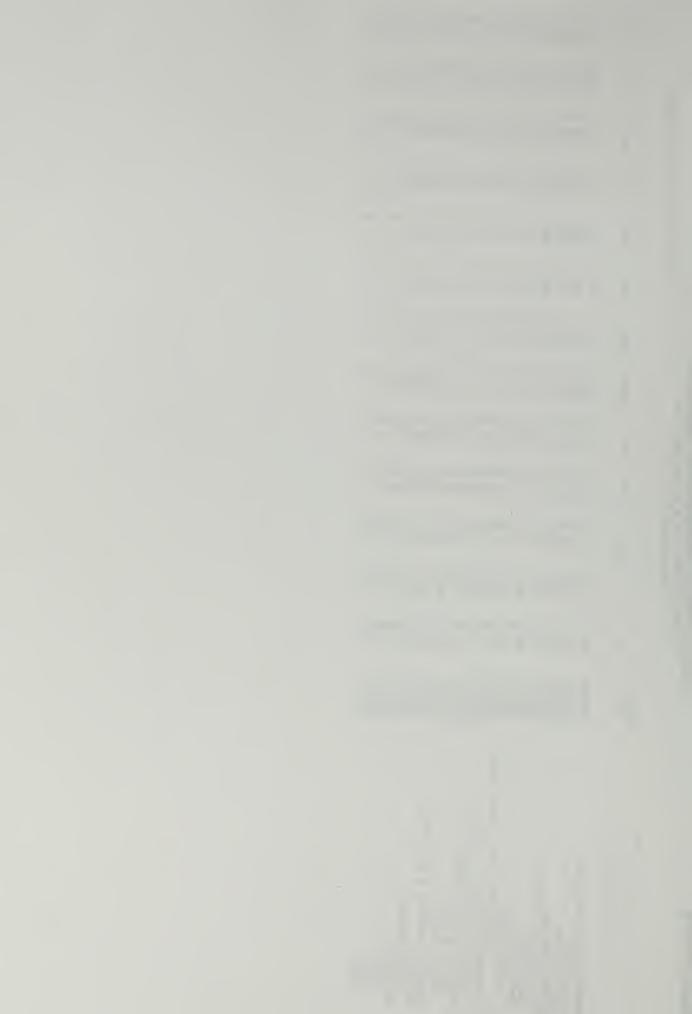




LAURENCE-HAVERHILL, MASSACHUSETTS-NEW HAMPSHIRE PHSA NONAGRICULTURAL WAGE 8 SALARY EMPLOYMENT FOR CALENDAR YEAR 1988

REVISED TO 1ST OTR 1989 BENCHMARK

| Y & L & D Q & L | SERIES CODE | JAN. | FEB. | MAR. | APRIL | MAY | JUNE | JULY | AUG. | SEPT. | OCT. | NOV . | DEC. | AVG. |
|--|----------------|-------|-------|-------|-------|-------|-------|---------|----------|-------------|-------|----------|--------|--------|
| 0 | | | | | | | | | | | | | | |
| NOWAGE TIPE EMPLOYMENT | 000000 | 160.3 | 161.1 | 163.2 | 164.9 | 165.8 | 168.2 | 165.2 | 165.7 | 167.8 | 167.3 | 167.3 | 168.2 | 165.4 |
| TOTAL BOLVATE | 000015 | 139.9 | 139.8 | 141.0 | 142.4 | 143.6 | 146.1 | 145.7 | 146.6 | 146.5 | 145.9 | 145.9 | 146.5 | 144.2 |
| ٠ ح | 000045 | 57.4 | 57.3 | 57.5 | 58.3 | 58.8 | 59.9 | 59.1 | 60.0 | 59.7 | 59.1 | 58.9 | 58.5 | 58.7 |
| SEEVILLE DECOLUCING | 000035 | 102.9 | 103.8 | 105.7 | 106.6 | 107.0 | 108.3 | 106.1 | 105.7 | 108.1 | 108.2 | 108.4 | 109.7 | 106.7 |
| DELVATE SERVICE DECOLICING | 000075 | 82.5 | 82.5 | 83.5 | 84.1 | 84.8 | 86.2 | 9.98 | 96.6 | 86.8 | 86.8 | 87.0 | 99.0 | 85.3 |
| CONSTDICTION | 200001 | 7.2 | 7.2 | 7.1 | 0.0 | 6.9 | 9.6 | 8.7 | 6.7 | 9.6 | 6.1 | 0.7 | 7.7 | 9.0 |
| MANITACTURE | 300001 | 50.2 | 50.1 | 50.4 | 50.3 | 50.5 | 51.3 | 50.4 | 51.3 | 51.1 | 51.0 | 51.0 | 50.8 | 50.7 |
| SUCCE STORE SOURCE | 300016 | 36.3 | 36.1 | 36.2 | 36.4 | 36.6 | 37.1 | 36.5 | 37.0 | 36.7 | 37.1 | 37.1 | 37.0 | 36.7 |
| ALID VID COMM FOLIP & FIELD COMPON | 336536 | 11.5 | 11.6 | 11.6 | 11.6 | 11.6 | 11.9 | 11.8 | 0.11 | 6.11 | 12.0 | 11.8 | 11.7 | 11.7 |
| MONDING ABLE GOODS | 400016 | 13.9 | 14.0 | 14.2 | 13.9 | 13.9 | 14.2 | 13.9 | 14.3 | 14.4 | 13.9 | 13.9 | 13.8 | 14.0 |
| TO ANGEOGRAPHON DIED IN HITH LITTE | 500001 | 7.0 | 6.9 | 7.1 | 6.9 | 7.0 | 7.0 | 6. 5 | 6.5 5 | 6.9 | 7.1 | 6.9 | Ø. | 6.9 |
| INCOME TO BE TALL TO A DE LA LEGICIO CONTROL DE LA CONTROL | 50001 | 35.8 | 35.2 | 35.6 | 35.8 | 35.9 | 36.4 | 37.0 | 37.1 | 37.1 | 36.5 | 37.2 | 37.9 | 36.5 |
| WHOLESALE SHEIAIL MADE | 600016 | 6.4 | 6.3 | 6.4 | 9.9 | 9.9 | 6.7 | 6.9 | 6.9 | 6.9 | 6.9 | o.9 | 6.9 | 6.7 |
| DETAIL TOANE | 600036 | 29.4 | 28.9 | 29.5 | 29.5 | 29.3 | 29.7 | 30.2 | 30.3 | 30.3 | 29.6 | 30.3 | 31.0 | 29.8 |
| FINANCE INCIDANCE & REAL ESTATE | 700001 | 6.4 | 6.4 | 6.4 | 6.5 | 9.9 | 6.9 | 6.7 | 9.9 | 6.5 | 9.9 | 6.5 5 | ტ შ | Ю П |
| erbylche | 100008 | 33.3 | 34.0 | 34.4 | 34.9 | 35.3 | 36.0 | 36.4 | 36.4 | 36.4 | 36.6 | 36.4 | 36.8 | 35 |
| DEATER OF STORY | 880002 | 11.7 | 12.0 | 12.0 | 12.1 | 12.2 | 12.3 | 12.2 | 12.3 | 12.4 | 12.3 | 12.3 | 12.4 | 12.4 |
| | 100008 | 20.4 | 21.3 | 22.2 | 22.5 | 22.2 | 22.1 | 19.5 | 19.1 | 21.3 | 21.4 | 21.4 | 21.7 | 21.3 |
| | 91001 | 4 | 4 | 5.7 | o. | 3.6 | 5.1 | 4.6 | 4.4 | 4 .0 | 4.5 | 4.2 | 4.4 | 4.8 |
| | 92001 | 0 | 0.00 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 |
| | 930001 | 13.7 | 13.9 | 14.0 | 14.1 | 14.1 | 14.5 | 12.4 | 12.2 | 14.5 | 14.7 | 14.7 | 14.8 | 14.0 |
| | | | | | | | | | | | | | | |



L A W R E N C E - H A V E R H I L L, MASSACHUSETTS-NEW HAMPSHIRE SMSA NONAGRICULTURAL WAGE & SALARY EMPLOYMENT

8.2 6.8 36.1 13.7 161.5 50.7 33.2 20.2 6.3 AVG. REVISED TO 1ST QTR 1988 BENCHMARK 6.5 50.5 36.7 13.8 1.8 20.5 9.491 DEC. 50.3 36.5 13.8 1.8 8.2 37.2 6.5 20.4 163.6 NOV. 50.3 36.5 13.8 1.8 8.2 36.4 6.4 20.3 162.5 OCT. 162.1 50.4 36.5 113.9 12.0 8.6 7.0 35.9 6.4 20.1 SEPT. 1.9 50.5 36.6 13.9 36.2 6.5 18.4 161.0 8.9 AUG. 49.4 36.1 13.3 1.5 9.1 36.2 6.5 34.0 9.81 160.6 8.8 36.6 50.6 13.9 1.8 6.5 20.8 164.6 JUNE 162.3 13.8 1.8 12.0 8.4 6.9 35.9 21.0 50.5 6.3 WY FOR CALENDAR YEAR 1987 13.7 7.9 161.6 6.2 21.2 51.4 35.4 APRIL 51.2 13.6 35.3 20.9 159.4 $\frac{1.7}{11.9}$ 6.0 MAR. 51.5 38.0 13.5 20.5 158.5 1.7 7.3 35.1 6.0 FEB. 157.2 51.6 13.5 1.7 11.8 7.3 35.3 6.0 30.5 19.9 JAN. Other nondurable goods Leather & Leather products Durable Goods Wholesale & Retail trade Finance, Insurance & Real Estate ST NONAGRICULTURAL EMPLOYMENT Manufacturing . . . Nondurable Goods ۵ Construction Covernment



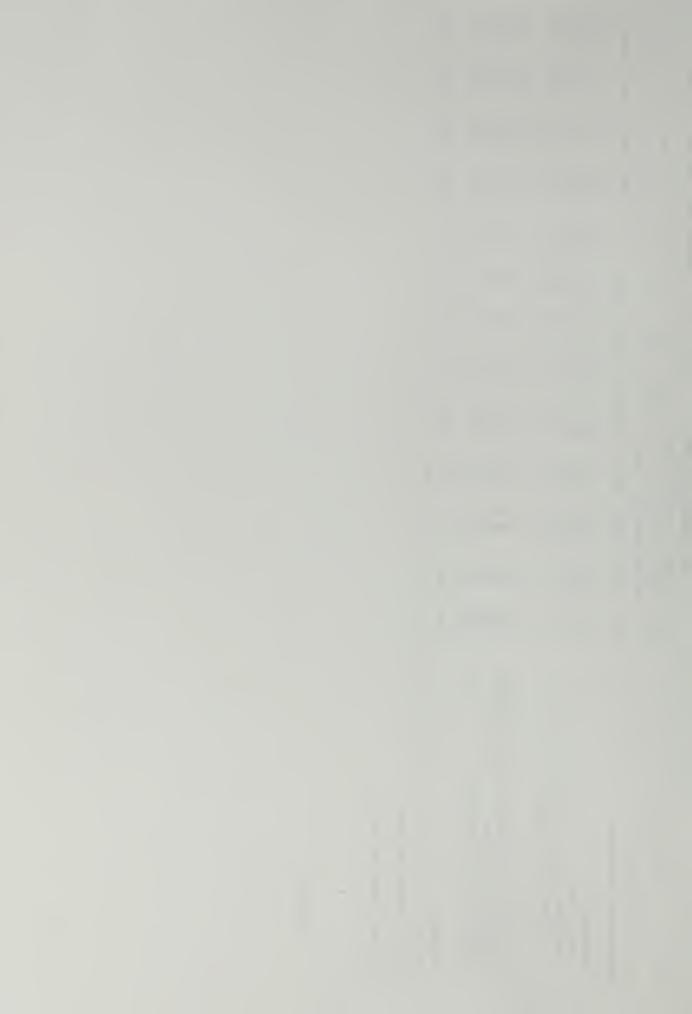
REVISED TO 1ST QTR 1987 BENCHMARK L A W R E N C E - H A V E R H I L L, MASSACHUSETTS-NEW HAMPSHIRE SHSA NONAGRICULTURAL WAGE & SALARY EMPLOYMENT FOR CALENDAR YEAR 1986

| INDUSTRY | JAN. | FEB. | HAR. | APRIL | НАҮ | JUNE | JULY | AUG. | SEPT. | oct. | NOV. | DEC. | AVG. |
|--|--------|-------|-------|-------|-------|----------------------|-------------------------|-------|-------|-------|-------|-------|-------|
| NONAGRICULTURAL EMPLOYMENT | 1.99.7 | 159.8 | 160.6 | 161.5 | 162.2 | 155.4 | 158.4 | 158.3 | 159.9 | 159.9 | 159.4 | 160.1 | 159.6 |
| Manufacturing | 55.4 | 54.6 | 54.6 | 53.7 | 53.4 | 45.4 | , 52.2 | | 52.8 | 52.3 | 52.0 | 52.0 | 52.6 |
| Durable Goods | 41.5 | 41.1 | 40.9 | 40.4 | 40.1 | $31.9^{\frac{1}{2}}$ | $^{\prime}$ 39.1 2 | 39.1 | 39.3 | 38.8 | 38.5 | 38.4 | 39.1 |
| Nondurable Goods | 13.9 | 13.5 | 13.7 | 13.3 | 13.3 | 13.5 | 13.1 | | 13.5 | 13.5 | 13.5 | 13.6 | 13.5 |
| Leather & Leather products | 2.5 | 2.3 | 2.4 | 2.1 | 2.1 | 2.1 | 1.8 | | 1.9 | 1.8 | 1.8 | 1.8 | 2.1 |
| Other nondurable goods | 11.4 | 11.2 | 11.3 | 11.2 | 11.2 | 11.4 | 11.3 | | 11.6 | 11.7 | 11.7 | 11.8 | 11.5 |
| Construction | 10.6 | 10.4 | 10.2 | 6.6 | 10.4 | 10.3 | 9.4 | | 8.6 | 8.4 | 8.1 | 8.0 | 9.4 |
| Transportation, Communication & Public Utilities | 6.4 | 6.5 | 6.5 | 6.5 | 9.9 | 6.8 | 6.3 | 6.3 | 6.7 | 6.9 | 6.9 | 6.9 | 9.9 |
| Wholesale & Retail trade | 33.0 | 32.5 | 32.9 | 34.3 | 34.9 | 35.5 | 35.6 | 35.7 | 35.7 | 35.7 | 35.9 | 36.7 | 34.9 |
| Finance, Insurance & Real Eatate | 9.6 | 9.6 | 5.6 | 5.7 | 5.8 | 6.1 | 0.9 | 6.1 | 0.9 | 0.9 | 0.9 | 9.0 | 5.9 |
| Services | 28.9 | 29.5 | 29.7 | 30.8 | 31.1 | 31.6 | 31.3 | 31.2 | 31.0 | 31.0 | 30.9 | 30.9 | 30.7 |
| Government | 19.8 | 20.7 | 21.1 | 20.6 | 20.0 | 19.7 | 17.6 | 17.3 | | 19.7 | 19.7 | 19.7 | 19.6 |
| | | | | | | | | | | | | | |

^{1/} Labor Dispute 8200 Jobs.

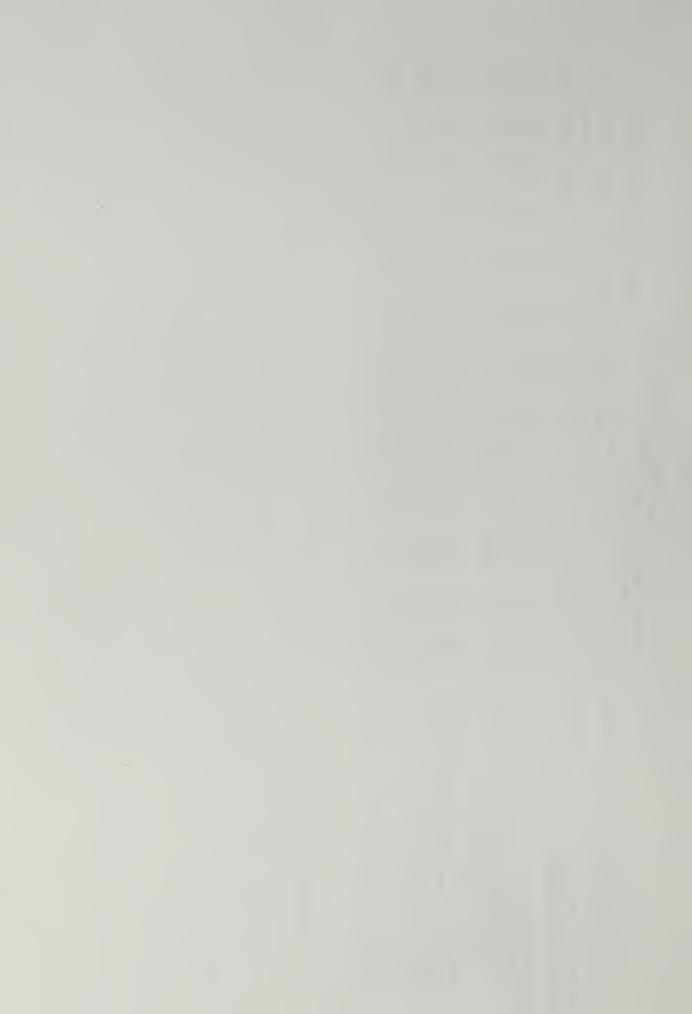
5/1/8

^{2/} Labor Dispute Ends 8200 Jobs.



L A W R E N C E - II A V E R II I L L, HASSACHUSETTS-NEW IIAHPSHIRE SHSA Honagricultural wace & Salary Employnent For Calendar Year 1905

| | | 10.3 | on calcinoan | COCT NEW Y | 0 | | | ¥ | REVISED TO 1ST QTR 1907 | IST GIR | | BENCHMARK | |
|--|-------|-------|--------------|------------|-------|-------|-------|-------|-------------------------|---------|-------|-----------|-------|
| INDUSTRY | JAH. | FED. | HAR. | APRIL | HA Y | JUNE | JULY | AUG. | SEPT. | OCT. | NOV. | DEG. | AVG. |
| NONAGRIGULTURAL ENFLOYMENT | 152.7 | 152.3 | 153.8 | 157.1 | 150.9 | 161.3 | 156.5 | 150.4 | 160.5 | 160.4 | 160.9 | 161.8 | 157.9 |
| Manufacturing | 56.2 | 55.7 | 55.7 | 56.7 | 56.4 | 56.6 | 55.5 | 56.4 | 56.5 | 56.2 | 56.3 | 56.0 | 56.1 |
| Durable Goods | 41.9 | 41.6 | 41.6 | 41.9 | 41.7 | 41.9 | 41.6 | 41.9 | 42.0 | 41.7 | 41.7 | 41.5 | 41.7 |
| Nondurable Goods | 14.3 | 14.1 | 14.1 | 14.0 | 14.7 | 14.7 | 13.9 | 14.5 | 14.5 | 14.5 | 14.6 | 14.5 | 14.4 |
| Leather & Leather products | 2.8 | 2.8 | 2.0 | 2.0 | 2.0 | 2.9 | 2.1 | 2.9 | 2.9 | 2.8 | 2.0 | 2.7 | 2.0 |
| Other nondurable goods | 11.5 | 11.3 | 11.3 | 12.0 | 11.9 | 11.0 | 11.2 | 11.6 | 11.6 | 11.7 | 11.8 | 11.0 | 11.6 |
| Construction | 8.0 | 7.9 | 0.4 | 9.1 | 9.6 | 10.5 | 10.7 | 11.0 | 11.0 | 10.0 | 10.4 | 10.7 | 9.9 |
| Transportation, Communication & Public Utilities | 5.9 | 0.9 | 0.9 | 5.9 | 6.1 | 6.2 | 5.9 | 0.9 | 6.4 | 6.4 | 6.4 | 6.5 | 6.2 |
| Wholebale & Retail trade | 30.5 | 30.2 | 30.6 | 31.7 | 32.5 | 33.0 | 32.3 | 32.5 | 32.4 | 32.6 | 33.2 | 33.7 | 32.1 |
| Pinance, insurance & Real Eutate | 5.2 | 5.1 | 5.1 | 5.2 | 5.3 | 5.4 | 5.7 | 5.7 | 5.7 | 5.5 | 5.6 | 5.6 | 5.4 |
| Scryfces | 20.5 | 20.4 | 20.7 | 29.5 | 29.7 | 30.5 | 29.7 | 30.3 | 30.1 | 29.9 | 29.7 | 29.0 | 29.5 |
| Government | 18.7 | 19.0 | 19.3 | 19.3 | 19.1 | 1.61 | 16.7 | 16.5 | 18.4 | 19.0 | 19.3 | 19.5 | 18.7 |
| | | | | | | | | | | | | | |



L A W R E N C E - II A V E R II I L I, HASSACIUSETTS-NEW IIAHPSIITRE SMSA NOMACKICULTURAL WACE & SALARY ENPLOYNENT FOR CALENDAR YEAR 1984

| | | FOR | CALENDAR | YEAR 1984 | 84 | | | R | REVISED TO | ro ist gtr | . 1987 ВЕНСШИЛЯК | ИСШИЛЯК | |
|--|-------|-------|----------|-----------|-------|-------|-------|-------|------------|------------|------------------|---------|-------|
| INDUSTRY | JAM. | FED. | MAR. | APRIL | HAY | JUNE | JULY | AUC. | SEPT. | ocr. | NOV. | DEC. | AVG. |
| NONAGRICULTURAL EMPLOYHENT | 145.8 | 146.7 | 147.5 | 149.4 | 146.6 | 147.9 | 147.1 | 149.2 | 150.5 | 151.4 | 152.8 | 153.6 | 1,9,1 |
| Manufacturing | 51.0 | 52.3 | 52.3 | 53.1 | 53.5 | 53.9 | 53.3 | 54.2 | 54.6 | 54.9 | 55.3 | 55.5 | 53.7 |
| Durable Goods | 36.4 | 36.8 | 37.1 | 37.0 | 30.2 | 30.6 | 30.7 | 39.5 | 39.4 | 39.7 | 40.1 | 40.2 | 30.5 |
| Nondurable Goods | 15.4 | 15.5 | 15.2 | 15.3 | 15.3 | 15.3 | 14.6 | 15.0 | 15.2 | 15.2 | 15.2 | 15.3 | 15.2 |
| Leather & Leather products | 3.9 | 3.9 | 3.6 | 3.4 | 3.4 | 3.4 | 3.0 | 3.1 | 3.0 | 3.0 | 2.9 | 3.0 | 3.3 |
| Other nondurable goods | 11.5 | 11.6 | 11.6 | 11.9 | 11.9 | 11.9 | 11.6 | 11.9 | 12.2 | 12.2 | 12.3 | 12.3 | 11.9 |
| Construction | 11.1 | 11.0 | 11.2 | 10.9 | 6.5 | 6.3 | 6.7 | 7.4 | 7.4 | 7.7 | 7.7 | 7.7 | 8.5 |
| Transportation, Communication & Public Utilities | 5.5 | 5.4 | 5.5 | 5.5 | 5.6 | 5.7 | 5.4 | 5.5 | 5.8 | 5.7 | 5.8 | 5.8 | 5.6 |
| Wholewale & Retail trade | 20.6 | 28.4 | 20.5 | 29.4 | 30.0 | 30.7 | 31.7 | 31.8 | 32.0 | 31.4 | 32.0 | 32.7 | 30.6 |
| Pinance, Insurance & Real Estate | 5.3 | 5.3 | 5.3 | 5.0 | 5.0 | 5.1 | 5.2 | 5.2 | 5.1 | 5.0 | 5.1 | 5.1 | 5.1 |
| Services | 25.0 | 25.9 | 26.2 | 27.2 | 27.6 | 28.1 | 20.3 | 20.7 | 28.3 | 20.5 | 28.7 | 20.5 | 17.12 |
| Covernment | 17.7 | 18.4 | 18.5 | 18.3 | 18.4 | 18.1 | 16.5 | 16.4 | 17.3 | 18.2 | 18.2 | 18.3 | 17.9 |
| | | | | | | | | | | | | | |



L A W R E N C E - H A V E R H I L L, MASSACHUSETTS-NEW HAMPSHIRE SMSA NOHAGRICULTURAL WAGE & SALARY EMPLOYHENT FOR CALEHDAR YEAR 1903

REVISED TO 1ST QTR 1907 BENCHMARK

| INDUSTRY | JAN. | FEB. | MAR. | APRIL | MAY | JUNE | JULY | AUG. | SEPT. | ОСТ. | NOV. | DEC. | AVG. |
|----------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|-------------------------------------|-------------------------------------|-----------------------------------|--------------------------------------|-------------------------------------|------------------------------------|-------------------------------------|
| NONACRICULTURAL EMPLOYHENT | 135.2 | 135.7 | 136.8 | 130.6 | 141.1 | 143.6 | 140.9 | 137.0 | 145.1 | 146.4 | 146.6 | 147.5 | 141.2 |
| Manufacturing | 47.2 33.2 14.0 3.7 10.3 | 47.4 33.2 14.2 3.8 10.4 | 47.6 33.3 14.3 3.8 10.5 | 47.1 32.7 14.4 3.7 10.7 | 47.7 33.2 14.5 3.8 10.7 | 48.1 33.4 14.7 3.8 | 47.5 33.3 14.2 3.4 10.8 | 43.8 28.9 14.9 3.9 11.0 | 50.4 35.0 15.4 3.9 | 51.0 35.3 15.7 4.2 11.5 | 51.2 35.5 15.7 4.2 11.5 | 51.5 35.7 15.0 4.1 | 48.4 33.6 14.8 3.8 11.0 |
| Construction | 10.5 5.6 26.2 4.8 23.2 | 10.2 5.6 25.9 4.7 23.6 | 10.2 5.6 26.3 4.8 23.9 | 11.3 5.7 26.8 4.8 24.5 | 11.9 5.7 27.3 4.9 24.9 | 12.8 5.9 28.0 5.1 25.6 | 12.3 5.5 28.3 5.2 5.2 | 12.6 4.5 28.3 5.2 5.2 | 12.4 5.7 28.5 5.1 5.1 | 12.8 5.8 . 20.5 5.1 25.7 | 12.2 5.8 20.7 5.2 5.2 | 11.9 5.8 29.3 5.2 26.0 | 11.8 5.6 27.6 5.0 5.0 |
| Covernment | 17.7 | 10.3 | 10.4 | 10.4 | 19.7 | 10.1 | 16.5 | 16.4 | 17.0 | 17.5 | 17.6 | | 17.71 |



L A W R E N C E - II A V E R II I L, MASSACIIUSETTS-NEW HAMPSHIRE SHSA NOHAGRICULTURAL WACE & SALARY EMPLOYMENT FOR CALENDAR YEAR 1982

| | | Š | CALENDAR | FUN CALENDAN YEAN 1962 | 7.9. | | | × | EVISED TO | IST QTR | REVISED TO 1ST QTR 1987 BENCHARK | ИСПНАКК | |
|--|----------|-------|----------|------------------------|-------|-------|-------|-------|-----------|---------|----------------------------------|---------|-------|
| INDUSTRY | JAN. | FED. | MAR. | APRIL | HAY | JUNE | JULY | AUG. | SEPT. | OCT. | NOV. | DEC. | AVG. |
| NOMAGRICULTURAL EMPLOYMENT | 132.3 | 132.4 | 132.6 | 132.6 | 133.2 | 133.7 | 130.4 | 131.4 | 131.8 | 131.3 | 131.4 | 131.6 | 132.1 |
| Manufacturing | 52.8 | 52.2 | 51.7 | 50.8 | 50.1 | 50.0 | 4.8.4 | 49.3 | 49.0 | 40.3 | 48.0 | 47.4 | 49.8 |
| Durable Goods | 36.6 | 36.2 | 36.0 | 35.4 | 34.7 | 34.5 | 34.4 | 34.1 | 33.9 | 33.6 | 33,3 | 33,1 | 34.7 |
| Nondurable Goods | 16.2 | 16.0 | 15.7 | 15.4 | 15.4 | 15.5 | 14.0 | 15.2 | 15.1 | 14.7 | 14.7 | 14.3 | 15.2 |
| Leather & Leather products | 4.6 | 4.5 | 4.4 | 4.3 | 4.3 | 4.4 | 3.0 | 4.2 | 4.1 | 4.0 | 4.0 | 3.8 | 4.2 |
| Other nondurable goods | 11.6 | 11.5 | 11.3 | 11.1 | 11.1 | 11.1 | 10.2 | 11.0 | 11.0 | 10.7 | 10.7 | 10.5 | 11.0 |
| | ~ | 0 | 3 3 | 7 ' | 7 | ~ | · | 7 | | • | · | , | , |
| | ָ י ע | , , | 7.0 | י | , , | 9 | · · | , , | 0.4 | , r | , , | ۲., | , , |
| iransportution, Communication & Fublic Utilities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | ••• | ٠. | 0.0 | 7.0 | ٠.٠ | 0.0 | 0.0 |
| Wholesale & Retail trade | 26.3 | 25.8 | 25.9 | 26.4 | 26.8 | 27.3 | 26.9 | 27.0 | 27.2 | 27.2 | 27.4 | 28.1 | 26.9 |
| Pinance, Insurance & Real Estate | 4.8 | 4.8 | 4.0 | 4.8 | 4.8 | 4.9 | 4.9 | 4.9 | 4.9 | 4.0 | 4.8 | 4.8 | 4.8 |
| Services | 22.5 | 22.9 | 23.1 | 23.9 | 24.2 | 24.3 | 24.1 | 24.2 | 24.3 | 24.1 | 24.0 | 24.2 | 24.0 |
| Government | 17.4 | 18.3 | 18.4 | 17.8 | 18.2 | 17.8 | 16.7 | 16.6 | 16.8 | 17.2 | 17.5 | 17.6 | 17.5 |
| | | | | | | | | | | | | | |



L A W R E N C E - 11 A V E R 11 L L, NASSACHUSETTS-NEW HAMPSHIRE SHSA NONAGRICULTURAL WAGE & SALARY EMPLOYHENT FOR CALENDAR YEAR 1901

| | | FOR | CALENDAR | CALENDAR YEAR 1901 | 01 | | | <u>x</u> | REVISED TO 1ST | 1ST QTR | QTR 1907 BE | DENCIINARK | |
|--|-------|-------|----------|--------------------|-------|-------|-------|----------|----------------|---------|-------------|------------|-------|
| INDUSTRY | JAN. | FED. | MAR. | APRJL | МАҮ | JUNE | JULY | AUG. | SEPT. | ocr. | NOV. | DEC. | AVG. |
| NONACRICULTURAL EMPLOYMENT | 131.5 | 132.9 | 134.3 | 135.0 | 136.9 | 136.4 | 135.0 | 136.7 | 134.7 | 135.7 | 135.5 | 135.9 | 135.3 |
| Manufacturing | 53.0 | 53.7 | 53.9 | 54.0 | 54.3 | 55.4 | 53.6 | 54.7 | 54.2 | 54.1 | 53.9 | 53.6 | 54.1 |
| Durable Goods | 36.4 | 36.0 | 36.2 | 36.3 | 36.5 | 37.2 | 37.1 | 37.3 | 37.I | 37.3 | 37.2 | 37.3 | 36.0 |
| Mondurable Goods | 17.4 | 17.7 | 17.7 | 17.7 | 17.0 | 10.2 | 16.5 | 17.4 | 17.1 | 16.0 | 16.7 | 16.3 | 17.3 |
| Leather & Leather products | 4.5 | 4.4 | 4.6 | 4.7 | 4.0 | 4.8 | 3.9 | 4.7 | 4.6 | 4.7 | 4.0 | 4.7 | 9.4 |
| Other nondurable goods | 12.9 | 13.3 | 13.1 | 13.0 | 13.0 | 13.4 | 12.6 | 12.7 | 12.5 | 12.1 | 11.9 | 11.6 | 12.7 |
| Construction | 2.6 | 2.6 | 2.7 | 3.2 | 3.3 | 3.5 | 3.6 | 3.6 | 3.6 | 3.7 | 3.7 | 3.5 | 3.3 |
| Transportation, Communication & Public Utilities | 5.6 | 5.7 | 5.7 | 5.6 | 5.7 | 5.7 | 5.5 | 5.5 | 5.7 | 5.7 | 9.6 | 5.6 | 9.6 |
| Wholesale & Retail trade | 25.3 | 25.2 | 25.6 | 26.1 | 26.5 | 26.7 | 26.3 | 26.4 | 26.4 | 26.0 | 27.0 | 27.7 | 26.3 |
| Finance, Insurance & Real Estate | 4.7 | 4.7 | 4.7 | 4.7 | 4.9 | 2.0 | 6.4 | 6.4 | 4.9 | 0.4 | 4.8 | 4.8 | 4.0 |
| Services | 21.1 | 21.8 | 21.9 | 22.4 | 22.5 | 22.9 | 24.0 | 23.6 | 22.9 | 22.9 | 22.9 | 23.1 | 22.7 |
| Covernment | 10.4 | 19.2 | 19.0 | 19.0 | 19.7 | 19.2 | 17.9 | 18.0 | 17.0 | 17.7 | 17.6 | 17.6 | 10.5 |
| | | | | | | | | | | | | | |



L A W R E N C E - 11 A V E R 11 L L, MASSACIUSETTS-NEW HAPSHIRE SMSA HONACRICULTURAL WAGE & SALARY EMPLOYMENT FOR CALENDAR YEAR 1980

REVISED TO 1ST QTR 1907 BENCHMARK

| INDUSTRY | JAN. | FEB. | MAR. | APRIL | MAY | JUNE | JULY | AUG. | SEPT. | oc.r. | HOV. | DEC. | AVG. |
|--|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| MONAGRICULTURAL EMPLOYHENT | 126.8 | 120.2 | 130.1 | 132.6 | 133.3 | 134.8 | 129.6 | 132.0 | 132.7 | 133.9 | 134.4 | 135.1 | 132.0 |
| Manufacturing | 49.0 | 49.8 | 50.4 | 51.3 | 52.0 | 52.7 | 49.0 | 52.1 | 52.0 | 52.9 | 53.1 | 53.4 | 51.5 |
| Durable Goods | 31.2 | . 31.6 | 32.1 | 32.9 | 33.6 | 34.3 | 34.4 | 34.5 | 34.6 | 35.4 | 35.5 | 35.9 | 33.8 |
| Nondurable Goods | 17.0 | 10.2 | 10.3 | 10.4 | 10.4 | 10.4 | 14.6 | 17.6 | 17.4 | 17.5 | 17.6 | 17.5 | 17.6 |
| Leather & Leather products | 4.3 | 4.5 | 4.5 | 4.6 | 4.7 | 4.7 | 3.7 | 4.7 | 4.6 | 4.6 | 4.7 | 4.6 | 4.5 |
| Other nondurable goods | 13.5 | 13.7 | 13.0 | \$3.8 | 13.7 | 13.7 | 10.9 | 12.9 | 12.0 | 12.9 | 12.9 | 12.9 | 13.1 |
| Construction | 2.7 | 2.7 | 2.8 | 3.0 | 3.2 | 3.4 | 3.4 | 3.4 | 3.4 | 3.4 | 3,3 | 3.2 | 3.2 |
| Transportation, Communication & Public Utilitles | 5.8 | 5.0 | 5.0 | 5.7 | 5.9 | 0.9 | 5.0 | 5.0 | 0.9 | 5.9 | 0.9 | 0.9 | 5.9 |
| Wholegale & Retail trade | 25.1 | 24.6 | 24.0 | 25.6 | 25.6 | 26.1 | 25.5 | 25.6 | 25.7 | 25.5 | 25.9 | 26.6 | 25.6 |
| Finance, Insurance & Real Estate | 6.4 | 4.9 | 4.9 | 4.9 | 2.0 | 5.1 | 5.0 | 5.0 | 5.0 | 5.1 | 5.0 | 5.1 | 5.0 |
| Services | 21.0 | 21.0 | 22.0 | 23.2 | 23.2 | 23.3 | 24.2 | 23.9 | 23.6 | 23.6 | 23.5 | 23.5 | 23.2 |
| Government | 17.5 | 18.6 | 10.6 | 10.9 | 10.4 | 10.2 | 16.7 | 17.0 | 17.0 | 17.5 | 17.6 | 17.3 | 17.8 |
| | | | | | | | | | | | | | - |

